# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-K

(Mark One)

X Annual report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934 [Fee Required] for the fiscal year ended October 31, 2000 or Transition report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934 [No Fee Required] for the transition period from

Commission File No. 0-9143

HURCO COMPANIES, INC.

(Exact name of registrant as specified in its charter)

Indiana 35-1150732

(State or other jurisdiction of (I.R.S. Employer Identification Number) incorporation or organization)

One Technology Way

Indianapolis, Indiana

46268

(Address of principal executive offices) (Zip code)
Registrant's telephone number, including area code (317) 293-5309

Securities registered pursuant to Section 12(b) of the Act: None Securities registered pursuant to Section 12(g) of the Act: Common Stock, (x,y)

No Par Value

(Title of Class)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Sections 13 or  $15\,(d)$  of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to the filing requirements for at least the past 90 days. Yes X No

The aggregate market value of the Registrant's voting stock held by non-affiliates as of January 2, 2001 was \$20,693,873.

The number of shares of the Registrant's common stock outstanding as of January 2, 2001 was 5,693,758.

DOCUMENTS INCORPORATED BY REFERENCE: None

Indicate by check mark if disclosure of delinquent filers pursuant to Rule 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. X

PART I

Item 1. BUSINESS

# (a) General Development of Business

Hurco Companies, Inc. is an industrial automation systems company. We design and produce interactive, personal computer (PC) based, computer control systems and software and computerized machine systems for sale through a worldwide sales, service and distribution network. Our proprietary computer control systems and software products are sold primarily as an integral component of our own computerized machine systems. We also sell computer control models to machine system end-users and other machine system manufacturers who integrate them with their own products.

We pioneered the application of microprocessor technology and conversational programming software for application on machine system computer controls and, since our founding in 1968, have been a leader in the introduction of interactive computer control systems that automate manufacturing processes and improve productivity in certain segments of the parts manufacturing industry. We have concentrated on designing "user-friendly" computer control systems that can be operated by both skilled and unskilled machine tool operators and yet are capable of instructing a machine to perform complex tasks. The combination of microprocessor technology and patented interactive, conversational programming software in our computer control systems enables operators on the production floor to quickly and easily create a program for machining or forming a particular part from a blueprint or computer-aided design (CAD) and immediately begin production of that part.

During fiscal 2000, we enhanced and expanded our product line with new software,

upgraded computer controls and higher performing computerized machine system products. We increased manufacturing capacity with the establishment of Hurco Manufacturing Ltd., a wholly owned subsidiary, in Taiwan, which will manufacture a significant number of our computerized machine systems. We expanded our sales and distribution network with the establishment of a sales and service subsidiary in Milan, Italy for the Italian market, newly expanded facilities in Singapore and Munich, Germany and a centralized distribution operation in the Netherlands. Finally, during fiscal 2000, we settled a significant patent infringement action, which we believe substantially completes the license program we began in 1995.

Our executive offices and principal design, engineering, and manufacturing management operations are headquartered in Indianapolis, Indiana. Sales, application engineering and service offices are located in Indianapolis, Indiana; Farmington Hills, Michigan; High Wycombe, England; Munich, Germany; Paris, France; Milan, Italy and Singapore. A distribution facility is located in Long Beach, California and a manufacturing facility is located in Taichung, Taiwan.

#### (b) Financial Information About Industry Segments

We operate in one business segment, industrial automation systems, as discussed further in Note 14 in the Consolidated Financial Statements.

#### (c) Narrative Description of Business

#### General

Our strategy is to design, develop, produce and market a comprehensive line of interactive computer controls, software and computerized machine systems using our proprietary technology designed to enhance the user's productivity through ease of operation and higher levels of machine performance (speed and accuracy). We market these systems to the worldwide parts manufacturing market. We have adopted an open systems software architecture that permits our computer control systems and software to be used with standard PC hardware and have emphasized an operator friendly design that employs both interactive conversational and graphical programming software. We have a well-established global contract manufacturing network that supplies the computerized machine systems to our selling divisions.

# Products

Our principal products consist primarily of computerized machine systems (milling machines, machining centers and metal forming systems) into which our proprietary software and computer control systems have been fully integrated. We also produce computer control systems and related software for both metal cutting and metal forming machine applications that are sold primarily as retrofit control systems. In addition, we produce and distribute software options, control upgrades, hardware accessories and replacement parts and provide operator training and support services to our customers.

The following table sets forth the contribution of each of these product groups to our total sales and service fees during each of the past three fiscal years:

		Y	ear Ended C	ctober 31,		
(Dollars in thousands)		2000		1999	1998	
Computerized Machine Systems	\$71,708	(74.5%)	\$63,793	(72.3%)	\$64,770	(69.3%)
Systems and Software*	9,605	(10.0%)	10,623	(12.0%)	14,727	(15.8%)
Service Parts	10,649	(11.1%)	9,574	(10.9%)	9,424	(10.1%)
Service Fees	4,242	(4.4%)	4,248	(4.8%)	4,501	(4.8%)
	\$96,204	(100.0%)	\$88,238	(100.0%)	\$93,422	(100.0%)

 $<sup>^{\</sup>star}$  Amounts shown do not include Computer Control  $\,$  systems sold as an integrated component of computerized machine systems.

Computerized Machine Systems - Ultimax(R) - Metal Cutting Applications

We design and market computerized machine systems which are equipped with a fully integrated interactive Ultimax(R) computer control system. Our patented Ultimax(R) twin screen "conversational" computer control system is sold solely as a fully integrated feature of a Hurco computerized machine system. This computer control system enables a machine operator to create complex two-dimensional part programs directly from blue prints or CAD. Machine operators with little or no programming experience can successfully program parts and begin machining operations in a short time with minimal special training. Since the initial introduction of the Ultimax(R) computer control, we have added enhancements related to operator programming productivity, CAD compatibility, data processing throughput and motion control speed and accuracy. Our current Ultimax(R) 4 programming stations use a Pentium\* processor featuring an operator console with liquid crystal display screens and incorporates personal computer (PC) platform components. This upgradeable computer control product offers improved performance while ensuring access to the most cost effective computing hardware and software technology available.

In September 2000, we introduced a new feature set on the entire Ultimax(R) based line of products which increases the machine system performance and provides greater customer benefits and market differentiation. Specifically, the cubic workspace area in the machines was increased, the cutting speeds were increased and the control software and hardware were upgraded with new unique productivity features. All of these improvements were made without increasing the market price to the customer. In fiscal 2000, we also expanded our product line to include a computerized machine system with x-axis travel of 50-inches, which increases our available market.

Our current line of machine systems is a complete family of products including milling machines with an x-axis travel of 30 and 40 inches and computerized machining centers with an x-axis travel of 24, 30, 40, 50 and 64 inches. These products provide different levels of performance features for different market applications ranging in price from \$25,000\$ to \$165,000.

Computerized Machine Systems - Dynapath (TM) - Metal Cutting Applications

Our Dynapath(TM) product line includes two computerized milling machines and two turning machines featuring our fully integrated Delta(TM) computer control systems. These products are designed for and marketed to the lower-priced entry level market segment.

Computerized Machine Systems - Autobend(R) - Metal Forming Applications

In fiscal 1998, we introduced a new computerized machine product line system for metal bending applications that incorporates our Autobend(R) computer control system. In addition, we introduced new European style precision-ground tooling products which are sold either in conjunction with a computerized metal forming system or directly to end-users of metal forming systems. In fiscal 2000, we introduced a high performance computerized metal forming system line with advanced technology features, for high-accuracy performance and improved productivity. This new product line incorporates a third-party computer control system. Additionally, in fiscal 2000, we expanded the precision-ground tooling with the introduction of American style precision-ground tooling which is also sold either in conjunction with a metal forming system or directly to end-users of metal forming systems. These products are sold in the North American market by independent distributors and, in certain territories, by our direct sales

\* Pentium is a registered trademark of the Intel Corporation

personnel. The products provide different levels of performance features for different market applications ranging in price from \$30,000 to \$300,000.

 $\hbox{{\tt Computer Control Systems and Software}}\\$ 

The following computer control systems and software products are marketed directly to end-users and or to original equipment manufacturers.

# o Delta(TM) Series

Our Delta(TM) series computer control systems, which feature microprocessor-based electronics incorporating industry standard computer components, are designed for the lower-priced entry level segment of the worldwide parts manufacturing industry, and are used on milling machines, machining centers, turning centers and punching equipment. The Delta(TM) computer control system is based on industry standard point-to-point programming methodology but incorporates software features that group industry standard commands into useful part features, such as circles and frames, to simplify

programming. The Delta(TM) computer control system is designed and configured as a general-purpose product, which offer flexibility, reliability and ease of integration with a wide variety of machine designs. The Delta(TM) computer control system is sold either as an integrated component of our Dynapath(TM) Machine System or thru retro-fitters to end-users of a wide range of entry level machine systems

In fiscal 2000, the software on the Delta(TM) computer control system was enhanced and the microprocessor was upgraded to Pentium

# o Autobend(R)

Autobend(R) computer control systems are applied to metal forming machines that form parts from sheet metal and steel plate and consist of a microprocessor-based computer control and back gauge (an automated gauging system that determines where the bend will be made). We have manufactured and sold the Autobend(R) product line since 1968. We currently market two models of our Autobend(R) computer control systems for metal forming machines, in combination with six different back gauges, through distributors to end-users as retrofit units for installation on existing or new metal forming systems, as well as to original equipment manufacturers and importers of metal forming systems. The Autobend(R) computer control system is also sold as a fully integrated feature on our up-acting metal forming system.

# o CAM and Software Products

In addition to our computer control product lines, we offer metal cutting and forming software products for programming two and three-dimensional parts. These products are marketed to users of Ultimax(R) computer control systems. The primary products in this line are WinMax(R), a Windows\*\* based off-line programming system, released in fiscal 2000, and a data file transfer (DXF) software option. The DXF software option eliminates manual data entry of part features by transferring AutoCAD(TM) drawing files directly into an Ultimax(R) computer control or the off-line programming system software, substantially increasing operator productivity. We have augmented our Autobend(R) product line with a computer-aided manufacturing (CAM) software product, Autobend PC(R), that enables the user to create and manipulate computer control compatible metal forming programs on a personal computer.

 $\begin{tabular}{ll} UltiPro(TM) is a high-speed machining software option for our Pentium*-based \\ Ultimax(R) computer control platform. The UltiPro(TM) software enables a \\ \end{tabular}$ 

- \* Pentium is a registered trademark of the Intel Corporation
- \*\* Windows is a registered trademark of the Microsoft Corporation.

customer to increase machine throughput by upgrading computer control system performance with a high speed Pentium\* CPU and advanced motion control software. UltiNet(TM) is a networking software option for the Ultimax computer control used by our customers to transfer part design and manufacturing information to computerized machine systems at high speeds and to network computerized machine systems within a customer's manufacturing facility.

In fiscal 2000 we introduced a conversational part and tool dimension probing option for Ultimax(R) based machines. This option permits the dimensional measurement of machined parts and the associated cutting tools. This "on-machine" technique significantly improves the throughput of the measurement process when compared to traditional "off-machine" approaches.

### Parts and Service

Our global service organization provides installation, warranty, operator training and customer support for our products worldwide. In the United States, our principal distributors have primary responsibility for machine installation and warranty service and support for new product sales only. We also service and support a substantial installed base of existing customers. Our service organization also sells software options, computer controls upgrades, accessories and replacement parts for our products. Our after-sale parts and service business helps strengthen our customer relationships and provides continuous information concerning the evolving requirements of end-users.

# Marketing and Distribution

We sell our products through over 260 independent agents and distributors in 58 countries throughout North America, Europe and Asia. We also have our own direct sales personnel in the United States, England, France, Germany, Italy and Singapore, which are considered to be among the world's principal computerized machine system consuming countries. During fiscal 2000, no distributor accounted

for more than 5% of our sales and service fees. Approximately 80% of the worldwide demand for computerized machine systems and computer control systems comes from outside the U.S. In fiscal 2000, approximately 54% of our revenues were from overseas customers.

The end-users of our products are precision tool, die and mold manufacturers, independent metal parts manufacturers and specialized production groups within large manufacturing corporations. Industries served include aerospace, defense, medical equipment, energy, injection molding, transportation and computer equipment.

Our computerized machine systems along with software options and accessories are sold primarily to end-users. We sell certain computer control systems to original equipment manufacturers of new machine tools who integrate them with their own products prior to the sale of those products to their own customers, to retrofitters of used machine tools who integrate them with those machine tools as part of the retrofitting operation and to end-users who have an installed base of machine tools, either with or without related computer control systems. During fiscal 2000, no single end-user of our products accounted for more than 5% of our total sales and service fees.

In fiscal 2000, we increased and strengthened our North American sales organization and we established a direct sales subsidiary in Italy as well as a European distribution center in the Netherlands. Also, in fiscal 2000 we expanded our sales territories in Asia by establishing distributors in Malaysia, Korea and Taiwan. We also opened a sales and service office in Shanghai that supports mainland China.

We believe that advances in industrial technology and the related need for process improvements and also capacity expansion drive the demand for computerized machine systems and computer control systems.

Factors affecting demand include:

- the need to continuously improve productivity and shorten cycle time,
- o an aging machine tool installed base that will require replacement with more advanced and efficient technology created by shorter product life cycles,
- o  $\,$  the industrial development of emerging countries in Asia and Eastern Europe, and
- o the declining supply of skilled machinists,

However, the demand for computerized machine systems and related products is highly dependent upon economic conditions and the general level of business confidence, as well as such factors as production capacity utilization and changes in governmental policies regarding tariffs, corporate taxation and other investment incentives. By marketing and distributing our products on a worldwide basis, we reduce the potential impact on our total sales and service fees by adverse changes in economic conditions in any particular geographic region.

# Competition

Many companies compete with our products in both the United States and international markets. Several of these competitors are larger and have greater financial resources than we do. We strive to compete effectively by incorporating unique, patented software and other proprietary features into our products that offer enhanced productivity, greater technological capabilities and ease of use. We offer our products in a range of prices and capabilities to target a broad potential market. We also believe that our competitiveness is aided by our reputation for reliability and quality, our strong international sales and distribution organization and our extensive customer service organization.

In the United States and European metal cutting markets, major competitors include Haas Automation, Inc., Cincinnati Machine, Deckel, Maho Gildemeister Group (DMG), Bridgeport Machines, Inc. and Fadal Engineering along with a large number of foreign manufacturers including Okuma Machinery Works Ltd., Mori Seiki Co., Ltd., Masak and Matsuura Machinery Corporation. The largest competitors with respect to our computerized machine systems for metal forming applications include Amada America, Inc. and Trumpf.

# Manufacturing

Our manufacturing strategy is based on a global network of contract suppliers who manufacture our products in accordance with our proprietary design, quality

standards and cost specifications. This has enabled us to lower product costs, lower working capital per sales dollar and increase our worldwide manufacturing capacity without significant incremental investment in capital equipment or increased personnel.

Our computerized metal cutting machine systems are manufactured to our specifications by manufacturing contractors in Taiwan and in Europe. During fiscal 2000, we established a wholly owned subsidiary in Taiwan to manufacture computerized machine systems. This subsidiary has increased our overall capacity and reduced our dependence on other Taiwan contract manufacturers. We also have a 24% ownership interest in another contract manufacturer. We have worked closely with our contract manufacturers to increase their production capacity to meet the rising demand for our machine tool products and believe that such

capacity is sufficient to meet our current and projected demand. We are continuing to identify additional contract manufacturing resources that will increase our capacity, however; any significant reduction in capacity or performance capability of our principal manufacturing contractors would have a material adverse effect on our operations.

We also have a contract manufacturing agreement for computer control systems with a Taiwanese-based affiliate in which we have a 35% ownership interest. This company is manufacturing most of our computer control systems to our specifications and supplies certain proprietary and standard components for use in our domestic production. Alternative sources for standard and proprietary components are available.

#### Backlog

Backlog consists of firm orders received from customers and distributors but not shipped. Backlog was \$10.2 million, \$8.5 million and \$7.5 million as of October 31, 2000, 1999, and 1998, respectively.

#### Intellectual Property

We consider certain features of our products to be proprietary. We own, directly or through a subsidiary, a number of patents that are significant to our business. Our subsidiary, IMS Technology, Inc. (IMS), owns domestic and foreign patents covering the machining method practiced when a machine tool is integrated with an interactive computer control (these patents are collectively referred to as the "Interactive Machining Patents"). We also hold a non-exclusive license covering features of the automatic tool changer offered with certain of our computer control machining centers. We also own a patent on an object-oriented, open architecture methodology for computer control software.

In fiscal 2000, we were granted a patent (patent no. 6149562) for a manual tool changing apparatus. This is a manually operated apparatus for removal and insertion of a tool holder to and from a tool pocket of a magazine. Also in fiscal 2000, we were granted a Registered Trademark for the software options WinMax(R) and we were granted a Registered Service Mark for the phrase "We make machines smarter(R)."

Beginning in October 1995, IMS initiated a number of legal actions against enterprises that it believed were infringing on one of the Interactive Machining Patents. These included end-users of interactive computer controls, machine tool builders employing interactive computer controls within their products and computer control manufacturers whose control designs permit use of interactive methods when coupled to machine tools (computer control users). At the present date, all legal actions have been settled through licensing arrangements or litigation settlements. See Item 3. Legal Proceedings.

IMS has actively pursued a program to license the use of the Interactive Machining Patents. During the past five fiscal years, IMS entered into agreements with approximately 40 computer control Users under which IMS has granted non-exclusive licenses of Interactive Machining Patents. We recorded license fee income of \$5.4 million, \$.3 million and \$6.3 million, net of legal fees and expenses, in fiscal 2000, 1999, and 1998 and, respectively. Subject to the continuing validity of the U.S. Interactive Machining Patent, we expect to receive additional license fee income, net of legal fees and expenses, of approximately \$300,000 in fiscal 2001. In addition, IMS has received a royalty-free non-exclusive license under six patents owned by two of the licensees. There are a limited number of remaining computer control users that IMS has identified as potential licensees.

# Research and Development

Research and development expenditures for new products and significant product improvements, included as period operating expenses, were \$3.2 million, \$2.5 million and \$2.4 million in fiscal 2000, 1999, and 1998, respectively. In addition, we recorded expenditures of \$706,000 in 2000, \$1.0 million in 1999 and \$1.3 million in 1998 related to software development projects that were capitalized.

#### Employees

We had approximately 292 employees at the end of fiscal 2000, none of which are covered by a collective-bargaining agreement or represented by a union. We have experienced no employee-generated work stoppages or disruptions and we consider our employee relations to be satisfactory.

#### (d) Financial Information About Geographic Areas

Financial information about geographic areas is set forth in Note 14 to the Consolidated Financial Statements.

We are subject to the risks of doing business on a global basis, including foreign currency fluctuation risks, changes in general economic and business conditions in the countries and markets that we serve and government actions and initiatives including import and export restrictions and tariffs.

#### Item 2. PROPERTIES

The following table sets forth the location, size and principal use of each of our facilities:

Location	Square Footage	Principal Uses
Indianapolis, Indiana	165,000(1)	Corporate headquarters, design and engineering, product testing, computer control assembly, sales, application engineering and customer service
Farmington Hills, Michigan	37,500(2)	Design and engineering, product testing, computer control assembly, sales, application engineering and customer service
Long Beach, California	3,000	Warehouse and distribution
High Wycombe, England	45,000(3)	Sales, application engineering and customer service
Paris, France	2,800	Sales, application engineering and customer service
Munich, Germany	17,100	Sales, application engineering and customer service
Milan, Italy	4,850	Sales, application engineering and customer service
Singapore	3,000	Sales, application engineering and customer service
Taichung, Taiwan	26,600	Manufacturing

- (1) Approximately 45,000 square feet is sublet through fiscal 2001.
- (2) Approximately 24,000 square feet is under sublease through fiscal 2001.
- (3) Approximately 24,000 square feet have been sublet to a subtenant since 1995.

We own the Indianapolis facility and lease all other facilities. The leases have terms expiring at various dates ranging from March 2001 to February 2005. We believe that all of our facilities are well maintained and are adequate for our needs now and in the foreseeable future. We do not believe that we would experience any difficulty in replacing any of the present facilities if any of our leases were not renewed at expiration.

# Item 3. LEGAL PROCEEDINGS

As previously reported, Hurco and its subsidiary IMS Technology, Inc. (IMS) have been parties to a number of legal proceedings which involved alleged infringement of a United States interactive machining patent (the Patent) owned by IMS. All actions have been settled through licensing arrangements or litigation settlements. On August 8, 2000, Hurco and IMS agreed to a settlement with Haas Automation Inc. and Gene Haas (Haas). Under the settlement, IMS licensed the Patent to Haas and Haas made a one-time payment to IMS. We reported license fee income and litigation settlement fees, net of expenses, of approximately \$5.4 million in the fourth quarter of fiscal 2000 primarily resulting from this settlement.

#### Item. 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

#### PART II

Item 5. MARKET FOR THE REGISTRANT'S EQUITY AND RELATED STOCKHOLDER MATTERS

Our common stock is traded on the Nasdaq National Market under the symbol "HURC". The following table sets forth the high and low sales prices of the shares of our common stock for the periods indicated, as reported by the Nasdaq National Market.

		2000		1999
Fiscal Quarter Ended:	High	Low	High	Low
January 31	\$4.125	\$3.000	\$6.375	\$4.156
	5.875	3.188	5.000	3.875
July 31	4.750	3.625	6.625	4.250
October 31	4.813	3.375	4.500	3.375

We do not currently pay dividends on our common stock and intend to continue to retain earnings for working capital, capital expenditures and debt reduction.

There were approximately 454 holders of record of our common stock as of January 2, 2001.

During the period covered by this report, we did not sell any equity securities that were not registered under the Securities Act of 1933, as amended.

### Item 6. SELECTED FINANCIAL DATA

The Selected Financial Data presented below have been derived from our Consolidated Financial Statements for the years indicated and should be read in conjunction with the Consolidated Financial Statements and related notes set forth elsewhere herein.

	Year Ended October 31, 2000 1999 1998 1997							1996	
Statement of Operations Data:	(In thousands, except per share amounts)								
Sales and service fees	\$	96,204	\$	88,238	\$	93,422	\$	95 <b>,</b> 729	\$ 99,351
Gross profit	\$	25,377	\$	24,174	\$	27,939	\$	27,773	\$ 28,421
Selling, general and administrative expenses	\$	23,538	\$	21,259	\$	21,786	\$	21,047	\$ 21,343
Restructuring charge (credit)	\$	300	\$	(103)	\$	1,162	\$		\$ 
Operating income	\$	1,539	\$	3,018	\$	4,991	\$	6,726	\$ 7,078
Interest expense	\$	939	\$	1,293	\$	876	\$	1,938	\$ 3,211
License fee income and litigation settlement fees, net	\$	5,365	\$	304	\$	6,974	ş	10,095	\$ 590
Net income	\$	5,035	\$	1,802	\$	9,254	\$	13,804	\$ 4,264
Earnings per common share-diluted	\$	.84	\$	.30	\$	1.39	\$	2.06	\$ .72
Weighted average common shares outstanding-diluted		6,020		6,061		6,670		6,704	5,907
	200	0	199	9		ctober 31,		1997	1996
Balance Sheet Data:				(Dolla	rs in	thousan	ds)		
Current assets	\$	49,195	\$	52,856	\$	55,143	\$	42,222	\$ 44,108
Current liabilities	\$	23,124	\$	19,580	\$	25,794	\$	19,370	\$ 23,336
Working capital	\$	26,071	\$	33,276	\$	29,349	\$	22,852	\$ 20,772
Current ratio		2.1		2.7		2.1		2.2	1.9

Total assets	\$ 65,024	\$ 69,632	\$ 71,696	\$	58,748	\$ 59,750
Long-term obligations	\$ 3,009	\$ 13,904	\$ 8,162	\$	9,602	\$ 20,273
Total debt	\$ 3,736	\$ 14,172	\$ 8,358	\$	10,043	\$ 22,110
Shareholders' equity	\$ 38,891	\$ 36,148	\$ 37,740	ş	29,776	\$ 16,141

Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the Selected Financial Data and the Consolidated Financial Statements and Notes thereto appearing elsewhere herein. Certain statements made in this report may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. These factors include, among others, changes in general economic and business conditions that affect demand for computer numeric control (CNC) systems, machine tools and software products, changes in manufacturing markets, innovations by competitors, quality and delivery performance by our contract manufacturers and governmental actions and initiatives including import and export restrictions and tariffs.

#### Results of Operations

The following table presents, for the fiscal years indicated, selected items from the Consolidated Statements of Operations expressed as a percentage of worldwide sales and service fees and the year-to-year percentage changes in the dollar amounts of those items.

	Perc	entage of Re	venues	Year-to-Ye Increase	ar % Change (Decrease)
	2000	1999	1998	00 vs. 99	99 vs. 98
Sales and service fees	100.0%	100.0%	100.0%	9.0%	(5.6%)
Gross profit	26.4%	27.4%	29.9%	5.0%	(13.5%)
Selling, general and					
administrative expenses	24.5%	24.1%	23.3%	10.7%	(2.4%)
Operating income	1.6%	3.4%	5.3%	(49.0%)	(39.5%)
License fee income and litigation					
settlement fees, net	5.6%	0.3%	7.5%	1664.8%	(95.6%)
Interest expense	0.9%	1.5%	0.9%	(27.4%)	(47.6%)
Net income	5.2%	2.0%	9.9%	179.4%	(80.5%)

## Fiscal 2000 Compared With Fiscal 1999

Net income for the fiscal year ended October 31, 2000 was \$5.0 million, or \$.84 per share, on a diluted basis, compared to \$1.8 million, or \$.30 per share, for the preceding year. Fiscal 2000 net income was due almost entirely to the receipt in the fourth quarter of proceeds from a settlement of a long-standing patent infringement claim.

Operating results for fiscal 2000, however, compared unfavorably to those for the prior year, due to the substantial adverse impact of converting foreign sales and costs, particularly those denominated in Euros, to U.S. dollars for financial reporting purposes. Had exchange rates in fiscal 2000 remained the same as the average rate in effect during fiscal 1999, income before taxes for fiscal 2000 would have increased by approximately \$3.5 million.

Sales and service fees were \$96.2 million for fiscal 2000, an increase of 9.0% from the \$88.2 million reported for fiscal 1999. When measured at constant exchange rates, however, net sales and service fees would have been approximately \$102.2 million for the fiscal year, an increase of 15.6% compared to the prior year.

The increase in sales and service fees was primarily driven by an increase in sales of computerized machine systems. Sales of computerized machine systems totaled \$71.7 million in fiscal 2000 compared to \$63.8 million in fiscal 1999, a 12.4% increase. Domestic sales of computerized machine systems in fiscal 2000 increased by \$4.3 million, or 20.4%, due primarily to a 25% increase in units shipped. Shipments of computerized machine systems in Europe also increased by

15.5%. Shipments of computerized machine systems in Southeast Asia also benefited from significantly improved market conditions.

International sales, including export sales from the United States, approximated 57.5% of consolidated sales and service fees for fiscal 2000 compared to 58.4% for fiscal 1999.

New order bookings for fiscal 2000 were \$100.7 million compared to \$89.9 million for fiscal 1999, an increase of 12%. Orders for computerized machine systems increased \$11.2 million reflecting a 30% increase in unit orders. Unit orders for machine systems in the U.S. increased 40% over fiscal 1999 as a result of a very strong fourth quarter, which reflected favorable acceptance of our new products introduced at the biennial International Manufacturing Technology Show (IMTS) in September 2000, along with improved market conditions. Outside of the United States, orders for machine systems increased 23% due principally to increased market penetration in continental Europe and Southeast Asia. Orders in Southeast Asia also benefited from significantly improved market conditions. Backlog was \$10.2 million at October 31, 2000, compared to \$8.5 million at the end of fiscal 1999.

Gross profit margin, as a percentage of sales, declined in fiscal 2000 to 26.4% from 27.4% in fiscal 1999, due primarily to the unfavorable effects of the stronger U.S. dollar particularly in relationship to the Euro. The unfavorable effect was most pronounced in the fourth fiscal quarter.

Operating expenses increased to \$23.5 million in fiscal 2000 from \$21.3 million in fiscal 1999, due primarily to product development costs associated with the our new line of computerized machine systems as well as costs associated with expanded sales and marketing activities. The increased operating expenses, combined with the adverse margin impact of the strong U.S. dollar, resulted in a decrease in operating profit from \$3.0 million in fiscal 1999 to \$1.5 million in fiscal 2000.

In the fourth quarter of fiscal 2000, we recorded a restructuring charge of \$300,000 for severance costs related to the termination of employees at our subsidiary, Autocon Technologies, Inc. in connection with the completion of the consolidation of this operation into our North American sales and service business.

Interest expense for fiscal 2000 declined by \$354,000, or 27.4%, from the level in fiscal 1999, primarily due to the significant reduction in our outstanding borrowings.

Other expense was \$359,000 in fiscal 2000 compared to other income of \$25,000 in fiscal 1999. The increase is primarily the result of realized and unrealized currency losses associated with accounts receivable denominated in foreign currencies, primarily those linked to the Euro, which for the most part, were not hedged during fiscal 2000.

The provision for income taxes of \$571,000 in fiscal 2000 is primarily related to the earnings of a foreign subsidiary as well as to the settlement of a previously disclosed German tax issue for approximately \$275,000.

Domestic net operating loss carryforwards were substantially utilized in fiscal 2000. We would have recorded an additional tax provision of approximately \$1.9 million in fiscal 2000 without the benefit of net operating loss carryforwards. Note 6 to the Consolidated Financial Statements contains more information with respect to our net operating loss carryforwards.

Fiscal 1999 Compared With Fiscal 1998

Net income for the fiscal year ending October 31, 1999 was \$1.8 million, or \$.30 per share, on a diluted basis, compared to \$9.3 million, or \$1.39 per share, for the preceding year. Results for fiscal 1999 are not comparable to the preceding period because fiscal 1998 results include a \$1.2 million restructuring charge and \$6.3 million of license fees and litigation settlements net of expenses and foreign withholding taxes. As discussed below, net license fee income and litigation settlements fees for fiscal 1999 were \$304,000.

Sales and service fees were \$88.2 million for fiscal 1999, a decrease of 5.6% from the \$93.4 million reported in fiscal 1998. The decrease in sales was due in part to the negative impact converting foreign sales to U.S. dollars for financial reporting purposes. At constant exchange rates, net sales and service fees for fiscal 1999 would have been \$89.2 million.

Sales of computerized machine systems, before foreign currency translation effects were substantially unchanged from the prior year and accounted for 72.3% of our annual sales and service fees. Domestic sales of computerized machine systems in fiscal 1999 decreased by \$3.2 million, or 13.2%, reflecting very weak market conditions that have existed since the third quarter of fiscal 1998. Sales of computerized machine systems in Europe increased \$1.7 million, or 4.3%, in fiscal 1999 on a constant dollar basis, while sales in Southeast Asia increased \$1.3 million. The increase in international sales was offset in part by approximately \$1.0 million negative effect from foreign currency translation.

Sales of stand-alone CNC systems and software declined by \$4.1 million, or 27.9%. The decline in stand-alone CNC systems was primarily the result of an anticipated reduction in shipments to original equipment manufacturers and retrofit dealers of stand-alone CNC systems, primarily related to our DeltaTM Series CNC systems, as we have repositioned these products as components of integrated machine systems.

International sales, including export sales from the United States, increased to approximately 58.4% of consolidated sales and service fees for fiscal 1999 compared to 54.5% for fiscal 1998.

Orders for 1999 were \$89.9 million compared to \$92.4 million in the prior year, a \$2.5 million, or 2.7%, decrease. Computerized machine system orders increased \$1.5 million, or 2.3%, while stand-alone CNC system orders decreased \$2.9 million, or 23.1%. Computerized machine system unit orders in Europe increased 7.2% while orders in the United States declined 10.5%. Offsetting the increase in computerized machine system orders in Europe was a decline in stand-alone CNC system unit orders of 32.3%. The decline in orders for stand-alone CNC systems is the result of our repositioning these products for marketing as components of integrated computerized machine systems.

Backlog was \$8.5 million at October 31, 1999 and \$7.5 million at October 31, 1998.

Gross profit margin as a percentage of sales decreased to 27.4% in fiscal 1999 compared to 29.9% in the prior year. The decrease was primarily the result of lower service margin and the effects of a stronger dollar relative to foreign currencies.

Interest expense for fiscal 1999 increased \$417,000 or 47.6% from the amount reported for the corresponding period in fiscal 1998, primarily due to increased borrowing to support an increase in finished product inventory which began in the second half of fiscal 1998.

License fee income and litigation settlement fees for fiscal 1999 were \$304,000 compared to \$7.0 million in the prior year. As previously reported, there are a limited number of CNC users that are not already licensed. As a result, license fee income and litigation settlement fees in fiscal 1999 were not expected to equal that recorded in fiscal 1998. Note 10 to the Consolidated Financial Statements contains more information on license fee income and litigation settlement fees.

The provision for income taxes in fiscal 1999 is primarily related to the earnings of a foreign subsidiary which no longer has the benefit of net operating loss carryforwards to offset taxable income. The fiscal 1999 provision was favorably impacted by a \$377,000 tax asset recorded by a foreign subsidiary due to a change in its tax status. The provision for foreign income taxes in fiscal 1998 consisted of \$640,000 of foreign withholding taxes resulting from license fee income and litigation settlement fees and approximately \$1.2 million related to the earnings of foreign subsidiaries. Net operating loss carryforwards available to offset pre-tax income in future periods are described in Note 6 to the Consolidated Financial Statements.

# EURO Currency

Many of the countries in which we sell our products and services are Member States of the Economic and Monetary Union (EMU). Beginning January 1, 1999, Member States of the EMU were permitted to begin trading in either their local currencies or the Euro, the official currency of EMU participating Member States. Parties are free to choose the unit they prefer in contractual relationships during the transitional period, beginning January 1999 and ending June 2002. Our computer system contains the functionality to process transactions in either a country's national currency or the Euro. We have not incurred and do not anticipate incurring any material adverse effects on our operations related to the EMU's conversion to the Euro. However, there can be no

assurance that the conversion of EMU Member States to the Euro will not have a material adverse effect on our operations.

# Foreign Currency Risk Management

We manage our foreign currency exposure through the use of foreign currency forward exchange contracts. We do not speculate in the financial markets and, therefore, do not enter into these contracts for trading purposes. We also moderate our currency risk related to significant purchase commitments with certain foreign vendors through price adjustment agreements that provide for a sharing of, or otherwise limit, the risk of currency fluctuations on the costs of purchased products. Note 1 to the Consolidated Financial Statements has more information on this subject.

# Liquidity and Capital Resources

At October 31, 2000, we had cash and cash equivalents of \$3.4 million compared to \$3.5 million at October 31, 1999. Cash provided by operations totaled \$12.9 million in fiscal 2000, compared to cash used by operations of \$827,000 in fiscal 1999. Cash flow from operations in fiscal 2000 was enhanced by litigation settlement receipts of approximately \$5.4 million, net of legal fees and taxes.

Working capital, excluding short-term debt was \$28.1 million at October 31, 2000, compared to \$33.3 million at October 31, 1999. The decline in working capital is attributable to a decrease in inventory of \$4.6 million and an increase in accounts payable of \$2.7 million. The decrease in inventory relates primarily to an increase in sales combined with a planned reduction in inventory of finished products available for shipment. The increase in accounts payable is the result of increased machine purchases from our contract manufacturers in the fourth fiscal quarter under terms that generally range from 60 to 120 days.

Capital investments for the fiscal 2000 consisted principally of expenditures for software development projects and purchases of equipment.

We repurchased 395,752 shares of our common stock during fiscal 1999 under our previously announced stock repurchase program. These shares are reflected as a reduction of common stock outstanding in calculating basic and diluted earnings per common share.

Total debt at October 31, 2000 was \$3.7 million, representing 8.8% of total capitalization, compared to \$14.2 million, or 28.2%, of total capitalization at October 31, 1999.

On December 29, 2000, we purchased 278,001 shares of our common stock for approximately \$1.2 million from a related party, Brynwood Partners II L.P. The purchased shares will be reflected as a reduction in common stock.

We were in compliance with all loan covenants at October 31, 2000. We believe that cash flow generated from our future operations and borrowings available to us under our existing credit facilities will be sufficient to meet our anticipated cash requirements in the foreseeable future.

Item 7A. Quantitative and Qualitative Disclosures About Market Risks

# Interest Rate Risk

Our bank line of credit is affected by the general level of U.S. and European interest rates and/or Libor. We had \$950,000 outstanding under our bank line of credit at October 31, 2000 and the effect of interest rate changes will likely not be significant.

# Foreign Currency Exchange Risk

A significant portion of our product content is sourced from foreign suppliers or built to our specifications by contract manufacturers overseas. Our contractual arrangements with those suppliers typically include foreign currency risk sharing agreements which reduce the effects of currency fluctuations on product cost. The predominant portion of foreign currency exchange rate risk regarding product cost relates to the New Taiwan Dollar.

In fiscal 2000, approximately 58% of our sales and service fees, including export sales, were derived from foreign markets. All computerized machine systems, CNC systems and certain proprietary service parts are sourced by a central engineering and manufacturing division of our U.S. company and re-invoiced to our foreign sales and service subsidiaries, primarily in their functional currencies. The U.S. company enters into forward foreign exchange contracts from time to time to hedge the cash flow risk related to inter-company sales, inter-company purchases, inter-company accounts receivable and accounts payable denominated in foreign currencies. We do not speculate in the financial markets and, therefore, do not enter into these contracts for trading purposes.

Forward contracts for the sale and purchase of foreign currencies as of October 31, 2000:

Forward Contracts	Notional Amount in Foreign Currency	Weighted Avg. Forward Rate	Notional Amount in U.S. \$	Fair Value October 31, 2000	Maturity Dates
Sterling	1,000,000	1.4549	1,454,871	1,450,000	Nov '00-Dec `00
Euro	4,073,831	.8620	3,511,575	3,463,000	Nov '00-Dec `00
Singapore Dollar	1,989,000	1.7483	1,137,682	1,136,000	Nov '00-Dec `00
NT Dollar	498,000,000	32.04	15,543,027	15,414,000	Nov '00-Oct `01

#### Item 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Report of Independent Public Accountants

To the Shareholders and Board of Directors of Hurco Companies, Inc.:

We have audited the accompanying consolidated balance sheets of Hurco Companies, Inc. (an Indiana corporation) and subsidiaries as of October 31, 2000 and 1999, and the related consolidated statements of operations, changes in shareholders' equity and cash flows for each of the three years in the period ended October 31, 2000. These financial statements and the schedule referred to below are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Hurco Companies, Inc. and subsidiaries as of October 31, 2000 and 1999, and the consolidated results of their operations and their cash flows for each of the three years in the period ended October 31, 2000, in conformity with accounting principles generally accepted in the United States.

Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedule listed in Item 14(a) 2 is presented for purposes of complying with the Securities and Exchange Commission's rules and is not part of the basic financial statements. The schedule has been subjected to the auditing procedures applied in our audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

# HURCO COMPANIES, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

		Year Ended October 3	1,
	2000	1999	1998
		thousands, except per	
Sales and service fees	\$ 96,204	\$ 88,238	\$ 93,422
Cost of sales and service	70,827	64,064	65,483
Gross profit	25,377	24,174	27,939
Selling, general and administrative expenses	23,538	21,259	21,786
Restructuring charge (credit) (Note 15)	300	(103)	1,162
Operating income	1,539	3,018	4,991
License fee income and litigation settlement fees, net (Note 12)	5,365	304	6,974
Interest expense	939	1,293	876
Other income (expense), net	(359)	25	99
Income before income taxes	5,606	2,054	11,188
Provision for income taxes (Note 6)	571	252	1,934
Net income	\$ 5,035 ======	\$ 1,802 =====	\$ 9,254 ======
Earnings per common share - basic	\$ .85	\$ .30 	\$ 1.42 ======
Weighted average common shares outstanding - basic	5 <b>,</b> 952	5,980 =====	6,498 ======
Earnings per common share - diluted	\$ .84	\$ .30	\$ 1.39
Weighted average common shares outstanding - diluted	6 <b>,</b> 020	6,061	6,670

The accompanying  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left$ 

# HURCO COMPANIES, INC. CONSOLIDATED BALANCE SHEETS ASSETS

Cash and cash equivalents		As of O	ctober 31,
Coursent assets:   Cash and cash equivalents			
Cash and cash equivalents \$ 3,384 \$ 3,495 Accounts receivable, less allowance for doubtful accounts of \$741 in 2000 and \$687 in 1999 17,842 17,154 Inventories 26,176 30,767 Other 1,793 1,440  Total current assets 49,195 52,856  Long-term license fee receivables (Note 12) 434  Property and equipment: Land 761 761 Building 7,162 7,168 Machinery and equipment 11,000 11,182 Leasehold improvements 992 1,005  Less accumulated depreciation and amortization (11,122) (11,165)  Software development costs, less accumulated amortization of \$6,505 in 2000 and \$5,174 in 1999 3,326 3,951 Other assets 3,440	(Dollars i		
Accounts receivable, less allowance for doubtful accounts of \$741 in 2000 and \$687 in 1999 17,842 17,154 17 17 17 18 17 18 18 17 18 18 18 18 18 18 18 18 18 18 18 18 18	Current assets:		
Inventories	Cash and cash equivalents	\$ 3,384	\$ 3,495
Other	Accounts receivable, less allowance for doubtful accounts of \$741 in 2000 and \$687 in 1999	17,842	17,154
Total current assets	Inventories	26,176	30,767
Total current assets	Other	,	•
Long-term license fee receivables (Note 12)	Total current assets	49,195	52,856
Land	Long-term license fee receivables (Note 12)		
Land	Property and equipment:		
Machinery and equipment 11,000 11,182 Leasehold improvements 992 1,005		761	761
Leasehold improvements	Building	7,162	7,168
19,915   20,116   19,915   20,116   11,122   (11,165)   11,122	Machinery and equipment	11,000	11,182
Less accumulated depreciation and amortization	Leasehold improvements		* * * * * * * * * * * * * * * * * * * *
Less accumulated depreciation and amortization			
8,793 8,951 Software development costs, less accumulated amortization of \$6,505 in 2000 and \$5,174 in 1999 3,326 3,951 Other assets	Less accumulated depreciation and amortization	(11,122)	(11,165)
Software development costs, less accumulated amortization of \$6,505 in 2000 and \$5,174 in 1999       3,326       3,951         Other assets			
	Software development costs, less accumulated amortization of \$6.505 in 2000 and \$5.174 in 1999	.,	
	Other assets		
\$ 03,024 \$ 05,032			
		,	,,

Accounts payable	\$ 10,896	\$ 8,519
Accounts payable-related parties	2,697	2,372
Accrued expenses	6,714	5,935
Accrued warranty expenses	831	968
Current portion of long-term debt	1,986	1,786
Total current liabilities.	23.124	19.580
10042 0422010 1242122200		
Non-current liabilities:		
Long-term debt	1,750	12,386
Deferred credits and other	1,259	1,518
	3,009	13.904
G	3,009	13,904
Commitments and contingencies (Notes 10 and 11)		
Shareholders' equity:		
Preferred stock: no par value per share; 1,000,000 shares authorized; no shares issued		
Common stock: no par value; \$.10 stated value per share; 12,500,000 shares authorized; 5	955,359	
and 5,951,859 shares issued and outstanding in 2000 and 1999, respectively	596	595
Additional paid-in capital	46,347	46,340
Accumulated deficit	(313)	(5,348)
Foreign currency translation adjustment	(7,739)	(5,439)
Total shareholders' equity	38,891	36,148
	\$ 65,024	\$ 69,632
	========	========

The accompanying notes are an integral part of the Consolidated Financial Statements.

# HURCO COMPANIES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

	2000	Year Ended October 31, 1999	1998
		ars in thousands	
Cash flows from operating activities:  Net income  Adjustments to reconcile net income to net cash provided by (used for) operating activities:	\$ 5,035	\$ 1,802	\$ 9,254
Depreciation and amortization	2,519	2,428	2,138
Restructuring charge (credit)	300	(103)	1,162
(Increase) decrease in accounts receivable	(2,101)	974	(2,808)
(Increase) decrease in inventories	2,717	801	(8,775)
Increase (decrease) in accounts payable	2,917	(4,825)	6,864
Increase (decrease) in accrued expenses. Other.	1,023	(928) (976)	(994) (931)
Net cash provided by (used for) operating activities	12,850	(827)	5,910
Cash flows from investing activities:			
Proceeds from sale of equipment	36	69	93
Purchase of property and equipment	(1,193)	(1,176)	(1,013)
Software development costs	(706)	(981)	(1,315)
Other	(138)	(288)	(411)
Net cash (used for) investing activities	(2,001)	(2,376)	(2,646)
Cash flows from financing activities:			
Advances on bank credit facilities	28,500	61,920	15,053
Repayments of bank credit facilities	(37,150)	(54,320)	(14,953)
Repayments of term debt	(1,786)	(1,786)	(1,786)
Proceeds from exercise of common stock options	8	18	120
Purchase of common stock		(2,379)	(1,827)
Net cash provided by (used for) financing activities	(10,428)	3,453	(3,393)
Effect of exchange rate changes on cash	(532)	(31)	34
Net increase (decrease) in cash	(111)	219	(95)
Cash and cash equivalents at beginning of year	3,495	3 <b>,</b> 276	3,371
Cash and cash equivalents at end of year	\$ 3,384 ======	\$ 3,495 ======	\$ 3,276
Supplemental disclosures: Cash paid for:			
Interest	\$ 834	\$ 1,016	\$ 702
Income taxes	\$ 739	\$ 1,003	\$ 1,818

The accompanying notes are an integral part of the Consolidated Financial Statements.

HURCO COMPANIES, INC.
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

Accumulated Other Comprehensive Income (loss): Foreign Accumulated Translation
Deficit Adjustment

Common Stock Additional Shares Issued Paid-In & Outstanding Amount Capital

Total

(Dollars in thousands)

Balances, October 31, 1997	6,544,831	\$ 654	\$ 50,349	\$(16,404)	\$(4,823)	\$29,776
Net income				9,254		9,254
Translation of foreign currency financial statements					417	417 9,671
Exercise of common stock options	49,780	5	115			120
Purchase of common stock	(254,500)	(25)	(1,802)			(1,827)
Balances, October 31, 1998	6,340,111	\$ 634	\$ 48,662	\$ (7,150)	\$(4,406)	\$37,740
Net income				1,802		1,802
Translation of foreign currency financial statements					(1,033)	(1,033) 769
Exercise of common stock options	7,500	1	17			18
Purchase of common stock	(395,752)	(40)	(2,339)			(2,379)
Balances, October 31, 1999	5,951,859	\$ 595	\$ 46,340	\$ (5,348)	\$(5,439)	\$36,148
Net income				5,035		5,035
Translation of foreign currency financial statements					(2,300)	(2,300) 2,735
Exercise of common stock options	3,500	1	7			8
Balances, October 31, 2000	5,955,359	\$ 596 =====	\$ 46,347 ======	\$ (313) =======	\$(7,739) ======	\$38,891 =====

The accompanying notes are an integral part of the Consolidated Financial Statements.

HURCO COMPANIES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Consolidation. The consolidated financial statements include the accounts of Hurco Companies, Inc. (an Indiana corporation) and our wholly owned and controlled subsidiaries. We have a 35% and 24% ownership interest in two affiliates accounted for using the equity method. These investments are included in Other Assets on the accompanying Consolidated Balance Sheets. Intercompany accounts and transactions have been eliminated.

Statements of Cash Flows. We consider all highly liquid investments purchased with a maturity of three months or less to be cash equivalents. Cash flows from hedges are classified consistent with the items being hedged.

Translation of Foreign Currencies. All balance sheet accounts of non-U.S. subsidiaries are translated at the exchange rate as of the end of the year. Income and expenses are translated at the average exchange rates during the year. Foreign currency translation adjustments are recorded as a separate component of shareholders' equity. Foreign currency transaction gains and losses are recorded as income or expense as incurred.

Hedging. We enter into foreign currency forward exchange contracts to hedge certain inter-company sale and purchase commitments denominated in foreign currencies (primarily pound sterling, Euro and New Taiwan Dollar). The purpose of these instruments is to protect us from the risk that the U.S. dollar net cash inflows and outflows resulting from the sales and purchases denominated in foreign currencies will be adversely affected by changes in exchange rates. Gains and losses on these hedge contracts are deferred and recognized as an adjustment to the related sale or purchase transactions.

We enter into foreign currency forward exchange contracts periodically to provide a hedge against the effect of foreign currency fluctuations on receivables and payables denominated in foreign currencies. Gains and losses related to contracts designated as hedges of receivables and payables denominated in foreign currencies are accrued as exchange rates change and are recognized as "Other income (expense), net" in the Consolidated Statements of Operations.

The U.S. dollar equivalent notional amount of outstanding foreign currency

forward exchange contracts was approximately \$22.0 million as of October 31, 2000 (\$15.5 million related to intercompany purchase commitments) and \$4.5 million as of October 31, 1999 (\$2.1 million related to firm intercompany sales commitments). Deferred losses related to hedges of future sales transactions were approximately \$155,300 and \$48,000 as of October 31, 2000 and 1999, respectively. Contracts outstanding at October 31, 2000 mature at various times through October 2001. Contracts are for the sale and purchase of foreign currency. We do not enter into these contracts for trading purposes.

On November 1, 2000, we adopted Statement of Financial Accounting Standards (SFAS) No. 133 Accounting for Derivative Instruments and Hedging Activities. Refer to Footnote 16 for more information on the impact of SFAS No. 133.

Inventories. Inventories are stated at the lower of cost or market, with cost determined using the first-in, first-out method.

# HURCO COMPANIES, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

Property and Equipment. Property and equipment are carried at cost. Depreciation and amortization of assets are provided primarily under the straight-line method over the shorter of the estimated useful lives or the lease terms as follows:

	Number	ΟĪ	rear
Building		40	
Machines		10	
Shop and office equipment		5	
Leasehold improvements		5	

Revenue Recognition. Sales of products and services are recorded when products are shipped or services are performed. Service fees from maintenance contracts are deferred and recognized in earnings on a pro rata basis over the period of the agreement. Sales related to software products are recognized when shipped in conformity with American Institute of Certified Public Accountants' Statement of Position 97-2 Software Revenue Recognition.

License Fee Income and Litigation Settlement Fees, Net. From time to time, our wholly owned subsidiary, IMS Technology, Inc. (IMS) enters into agreements for the licensing of its interactive computer numerical control (CNC) patents. License fees received or receivable under a fully paid-up license, for which there are no future performance requirements or contingencies and litigation settlement fees, are recognized in income, net of legal fees and expenses, if any, at the time the related agreement is executed. License fees received in periodic installments that are contingent upon the continuing validity of a licensed patent are recognized in income, net of legal fees and expenses, if any, over the life of the licensed patent.

Product Warranty. Expected future product warranty expense is recorded when the product is sold.

Research and Development Costs. The costs associated with research and development programs for new products and significant product improvements are expensed as incurred and included in selling, general and administrative expenses. Research and development expenses totaled \$3.2 million, \$2.5 million and \$2.4 million in fiscal 2000, 1999, and 1998, respectively.

Costs incurred to develop computer software products and significant enhancements to software features of existing products to be sold or otherwise marketed are capitalized, after technological feasibility is established. Software development costs are amortized to Cost of Sales on a straight-line basis over the estimated product life of the related software, which ranges from three to five years. We capitalized \$706,000 in 2000, \$1.0 million in 1999 and \$1.3 million in 1998 related to software development projects. Amortization expense was \$1.3 million, \$1.3 million and \$1.1 million for the years ended October 31, 2000, 1999, and 1998, respectively.

Earnings Per Share. Earnings per share of common stock are based on the weighted average number of common shares outstanding, which, for diluted purposes, includes the effects of outstanding stock options computed using the treasury method.

Income Taxes. We record income taxes under SFAS 109 "Accounting for Income

Taxes". SFAS 109 utilizes the liability method for computing deferred income taxes and requires that the benefit of certain loss carryforwards be recorded as an asset and that a valuation allowance be established against the asset to the extent it is "more likely than not" that the benefit will not be realized.

# HURCO COMPANIES, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

Estimates. The preparation of financial statements in conformity with generally accepted accounting principles requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of sales and expenses during the reporting period. Actual results could differ from those estimates.

#### 2. BUSINESS OPERATIONS

Nature of Business. We design and produce computer numerical control (CNC) systems and software and computerized machine systems for sale through our own distribution system to the worldwide machine tool industry.

The end market for our products consists primarily of precision tool, die and mold manufacturers, independent job shops and specialized short-run production applications within large manufacturing operations. Industries served include: aerospace, defense, medical equipment, energy, transportation and computer industries. Our products are sold through independent agents and distributors in countries throughout North America, Europe and Asia. We also maintain direct sales operations in the United States, England, France, Germany, Italy and Singapore.

Credit Risk. We sell products to customers located throughout the world. We perform ongoing credit evaluations of customers and generally do not require collateral. Allowances are maintained for potential credit losses, and such losses have been within our expectations.

Concentration of credit risk with respect to trade accounts receivable is limited due to the large number of customers and their dispersion across many  $\frac{1}{2}$ geographic areas. Although a significant amount of trade receivables are with distributors primarily located in the United States, no single distributor or region represents a significant concentration of credit risk.

Reliance on Contract Manufacturers. We contract with manufacturing contractors located in Taiwan and Europe for the manufacture and assembly of computerized machine systems, based on our designs and specifications. Any interruption from these sources would restrict the availability of our computerized machine systems and would affect operating results adversely.

# 3. INVENTORIES

Inventories as of October 31, 2000 and 1999 are summarized below (in thousands):

	2000	1999
Purchased parts and sub-assemblies  Work-in-process	\$ 10,526 1,339 14,311	\$ 9,104 1,070 20,593
	\$ 26,176	\$ 30,767

HURCO COMPANIES, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

# 4. DEBT AGREEMENTS

Long-term debt as of October 31, 2000 and 1999, consisted of (in thousands):

2000 1999

Bank revolving credit facilities	\$ 950	\$ 9,600
Senior Notes	1,786	3,572
Economic Development Revenue Bonds, Series 1990.	1,000	1,000
	3,736	14,172
Less current portion	1,986	1,786
	\$ 1,750	\$ 12,386
	=======	=======

As of October 31, 2000, long-term debt was payable as follows (in thousands):

	2003	
	2004	
Fiscal	2005	200
		\$ 3 <b>,</b> 736

As of October 31, 2000 and 1999, we had \$8.5 million and \$7.2 million, respectively, of outstanding letters of credit issued to non-U.S. suppliers for inventory purchase commitments. As of October 31, 2000, we had unutilized credit facilities of \$15.6 million available for either direct borrowings or commercial letters of credit.

As of October 31, 2000 and 1999, the domestic bank revolving credit facility was payable at an interest rate of 9.5% and 6.9-8.25%, respectively. Interest was payable on the Senior Notes at 10.37% at October 31, 2000 and 1999.

The principal terms of the Bank Credit Agreement and Senior Notes Agreement are set forth below:

# a) Bank Credit Agreement

Our bank credit agreement provides for a revolving, unsecured credit facility expiring May 1, 2002, which permits borrowings, at any one time outstanding, of up to \$25.0 million (inclusive of outstanding letters of credit up to \$15.0 million). Of such borrowings, up to \$5.0 million may be drawn in designated European currencies. Interest on all outstanding borrowings is payable at Libor plus an applicable Euro dollar rate margin ranging from 1.0% to 2.0% based on a prescribed formula, or at our option, the greater of the prime rate or 1.0% plus the Federal Funds Rate. An additional margin of .25% may be charged if our fixed charge coverage ratio falls below 1.25 to 1. The agreement requires us to maintain a specified minimum net worth and establishes

maximum leverage and fixed charge coverage ratios. We are required to maintain consolidated tangible net worth (as defined) of not less than \$30.0 million plus (i) 50% of cumulative net income subsequent to May 1, 1999 and (ii) 75% of proceeds from sales of capital stock after April 30, 1999. Total consolidated debt may not exceed 50% of consolidated capitalization (defined as total debt plus consolidated tangible net worth). Our fixed charge coverage ratio requirement varies within a range of 1.0-1.25 to 1 during the term of the agreement.

HURCO COMPANIES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

#### b) Senior Notes

At October 31, 2000, we had outstanding approximately \$1.8\$ million of unsecured Senior Notes, bearing an interest rate of 10.37%. The final installment of \$1.8 million is due on December 1, 2000. The financial covenants substantially conform to those contained in our bank credit agreement.

The Economic Development Revenue Bonds are payable in five equal annual installments beginning on September 1, 2001 and are secured by a letter of

credit issued in the amount of \$1.1 million by a bank. The Bonds' interest rates adjust weekly and, as of October 31, 2000 and 1999, interest was accruing at a rate of 4.65% and 3.7%, respectively.

We were in compliance with all loan covenants at October 31, 2000.

#### 5. FINANCIAL INSTRUMENTS

The carrying amounts for trade receivables and payables approximate their fair values. At October 31, 2000 the carrying amounts and fair values of our financial instruments, which includes bank revolving credit facilities, senior notes and Economic Development Revenue Bonds are not materially different.

We also have off-balance sheet financial instruments in the form of foreign currency forward exchange contracts as described in Note 1 to the Consolidated Financial Statements. The U.S. dollar equivalent notional amount and fair value of these contracts were \$22.0 million and \$21.5 million at October 31, 2000. Current market prices were used to estimate the fair value of the foreign currency forward exchange contracts.

The future value of the foreign currency forward exchange contracts and the related currency positions are subject to offsetting market risk resulting from foreign currency exchange rate volatility. The counterparties to these contracts are substantial and creditworthy financial institutions. Neither the risk of counterparty non-performance nor the economic consequences of counterparty non-performance associated with these contracts are considered material.

HURCO COMPANIES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

#### 6. INCOME TAXES

Deferred income taxes reflect the effect of temporary differences between the tax basis of assets and liabilities and the reported amounts of those assets and liabilities for financial reporting purposes. Deferred income taxes also reflect the value of net operating losses and an offsetting valuation allowance. Our total deferred tax assets and corresponding valuation allowance at October 31, 2000 and 1999, consisted of the following (in thousands):

October 31

	October 31,	
	2000	1999
Tax effects of future tax deductible items related to:		
Accrued inventory reserves	\$ 890	
Accrued warranty expenses	226	249
Deferred compensation	365	310
Other accrued expenses	830	745
Total deferred tax assets	2,311	2,128
Tax effects of future taxable differences related to:		
Accelerated tax deduction and other tax over book	/1 550	(1.774)
deductions related to property, equipment and software  Other	(1,552)	
Other	(672)	(373)
Total deferred tax liabilities	(2,224)	(2,349)
Net tax effects of temporary differences	87	(221)
Tax effects of carryforward benefits:		
U.S. federal net operating loss carryforwards, Foreign tax benefit carryforwards		1,636
with various expiration years	1,561	1,339
expiring 2008-2013	548	1,001
U.S. Alternative Minimum Tax Credit with no expiration	508	426
Tax effects of carryforwards	2,617	4,402
Tax effects of temporary differences and carryforwards	2,704	4,181
Less valuation allowance	(2,196)	(3,755)
Net deferred tax asset	\$ 508	\$ 426 =======

Except as indicated above, our carryforwards expire at specific future dates and utilization of certain carryforwards is limited to specific amounts each year and further limitations may be imposed if an "ownership change" would occur. Realization is entirely dependent upon generating sufficient future earnings in

specific tax jurisdictions prior to the expiration of the loss carryforwards. Due to the uncertain nature of their ultimate realization based upon past

performance and expiration dates, we have established a full valuation allowance against carryforward benefits with expiration dates. Alternative minimum tax credits may be carried forward indefinitely and as a result, are not provided with a valuation allowance. While the need for this valuation allowance is subject to periodic review, if the allowance is reduced, the tax benefits of the carryforwards will be recorded in future operations as a reduction of our income tax expense.

# HURCO COMPANIES, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

Income (loss) before income taxes (in thousands):

			Year End	ed October	31,	
		2000		1999		1998
Domestic. Foreign.	\$	5,459 147	\$	1,848 206		8,809 2,379
	-					
	\$	5,606	\$	2,054	\$	11,188
	_					

Differences between the effective tax rate and U.S. federal income tax rate were (in thousands):

Tax at U.S. statutory rate	\$ 1,962	\$ 719	\$ 3,915
Foreign withholding taxes	19	4	640
German tax settlement (Note 10)	275		
Effect of tax rates of international jurisdictions in excess of U.S. statutory rates	39	209	563
State income taxes	46	41	35
Utilization of net operating loss carryforwards	(1,770)	(721)	(3,219)
Provision for income taxes	\$ 571 ======	\$ 252 	\$ 1,934

Foreign withholding taxes are the result of foreign dividends received during fiscal 2000 and 1999 and certain license fee payments received during fiscal 1998. Our provision for income taxes in fiscal 2000, 1999 and 1998 represents taxes currently payable.

We have not provided any U.S. income taxes on the undistributed earnings of our foreign subsidiaries or equity method investments based upon our determination that such earnings will be indefinitely reinvested.

# 7. EMPLOYEE BENEFITS

We have defined contribution plans that include a majority of our employees worldwide, under which our contributions are discretionary. The purpose of these plans is generally to provide additional financial security during retirement by providing employees with an incentive to save throughout their employment. Our contributions to the plans are based on employee contributions or compensation. Our contributions totaled \$321,422, \$331,605 and \$357,000 for the years ended October 31, 2000, 1999 and 1998, respectively.

We also have Split-Dollar Life Insurance Agreements with our executive officers. Under the terms of the agreements, we pay all of the premiums on behalf of the officers. We will be repaid the premiums from the policies' cash surrender value when the policies are terminated in accordance with the provisions of the agreements.

HURCO COMPANIES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

In March 1997, we adopted the 1997 Stock Option and Incentive Plan (the 1997 Plan) which allows us to grant awards of options to purchase shares of our common stock, stock appreciation rights, restricted shares and performance shares. The 1997 Plan was amended in fiscal 2000 to increase the maximum number of shares of common stock that may be issued from 500,000 to 750,000 and to increase the maximum number of shares of common stock that may be granted to any individual during the term of the 1997 Plan from 100,000 to 200,000 shares. Options granted under the 1997 Plan are exercisable for a period up to ten years after date of grant and vest in equal annual installments as specified by the Compensation Committee of our Board of Directors at the time of grant. The option price of options intended to qualify as incentive stock options may not be less than 100% of the fair market value of a share of common stock on the date of grant. As of October 31, 2000, options to purchase 305,500 shares had been granted under the 1997 Plan.

In 1990, we adopted the 1990 Stock Option Plan (the 1990 Plan) which allowed us to grant options to purchase shares of our common stock and related stock appreciation rights and limited rights to officers and our key employees. Under the provisions of the 1990 Plan, the maximum number of shares of common stock which may be issued under options and related rights is 500,000. There is no annual limit on the number of such shares with respect to which options and rights may be granted. Options granted under the 1990 Plan are exercisable for a period up to ten years after date of grant and vest in equal installments over a period of three to five years from the date of grant. The option price may not be less than 100% of the fair market value of a share of common stock on the date of grant and no options or rights may be granted under the 1990 Plan after April 30, 2000.

A summary of the status of the options under the 1990 and 1997 Plans as of October 31, 2000, 1999 and 1998 and the related activity for the year is as follows:

		Weighted average exercise price per share
Balance October 31, 1997	421,860	\$4.07
Granted	26,000	8.25
Cancelled	(4,000)	5.13
Expired	-	-
Exercised	(49,780)	2.43
Balance October 31, 1998	394,080	4.54
Granted	305,500	5.68
Cancelled	(20,400)	4.91
Expired	-	-
Exercised	(7,500)	2.42
Balance October 31, 1999	671,680	5.07
Granted	180,600	3.76
Cancelled	(22,120)	6.15
Expired	-	-
Exercised	(3,500)	2.13
Balance October 31, 2000	826,660	\$4.77

# HURCO COMPANIES, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

Stock options outstanding and exercisable on October 31, 2000 are as follows:

Range of exercise prices per share	Shares under option	Weighted average exercise price per share	Weighted average remaining contractual life in years
Outstanding			
\$2.125-5.125	465,160	\$3.60	6.2
5.813-8.250	361,500	6.28	6.8
\$2.125-8.250	826,660	\$4.77	6.5

Exercisable

\$2.125-5.125 5.813-8.250	300,419 187,400	\$3.44 6.55 	- - 
\$2.125-8.250	487,819	\$4.63	-

We apply Accounting Principles Board Opinion No. 25 "Accounting for Stock Issued to Employees" (APB25), and related interpretations in accounting for the plans, and, therefore, no compensation expense has been recognized for stock options issued under the plans. For companies electing to continue the use of APB25, SFAS No. 123 "Accounting for Stock-Based Compensation", requires pro forma disclosures determined through the use of an option-pricing model as if the provisions of SFAS No. 123 had been adopted.

The weighted average fair value at date of grant for options granted during fiscal 2000, 1999, and 1998 was \$2.72, \$3.85, and \$6.10 per share, respectively. The fair value of each option grant was estimated on the date of the grant using the Black-Scholes option-pricing model with the following assumptions:

	2000	1999	1998
Expected dividend yield	0.00%	0.00%	0.00%
Expected volatility	56.33%	55.09%	57.50%
Risk-free interest rate	6.20%	4.69%	5.83%
Expected term in years	10	10	10

If we had adopted the provisions of SFAS No. 123, net income and earnings per share would have been as follows:

	2000	1999	1998
Net income (in thousands)	\$4,726	\$1,484	\$9,181
Earnings per share: Basic Diluted	\$.79 \$.79	\$.25 \$.24	\$1.41 \$1.38

# HURCO COMPANIES, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

As of October 31, 2000, there were outstanding non-qualified options that had been granted outside of the 1990 and 1997 plans to outside members of the Board of Directors to purchase 50,000 and 75,000 shares at \$5.13 and \$5.81 per share, respectively. These shares are exercisable as of October 31, 2000. The options expire at various dates between 2001 and 2004. During fiscal 2000, 30,000 non-qualified options were granted to two new directors at \$3.75 per share and are exercisable in May 2001.

#### 9. RELATED PARTY TRANSACTIONS

We own approximately 24% of one of our Taiwanese-based contract manufacturers. This investment of \$361,000 is accounted for using the equity method and is included in Other Assets on the Consolidated Balance Sheet. Purchases of product from this contract manufacturer are negotiated on an arms length basis and totaled \$8.6 million, \$7.8 million and \$7.4 million for the years ended October 31, 2000, 1999 and 1998, respectively. Trade payables to this contract manufacturer were \$2.2 million and \$1.5 million at October 31, 2000 and 1999, respectively.

As of October 31, 2000, we own 35% of Hurco Automation, Ltd. (HAL), a Taiwan based company. HAL's scope of activities includes the design, manufacture, sales and distribution of industrial automation products, software systems and related components, including CNC systems and components manufactured under contract for sale exclusively to us. We are accounting for the investment using the equity method. The investment of \$932,000 at October 31, 2000 is included in Other Assets on the Consolidated Balance Sheet. Purchases of product from this supplier are negotiated on an arms length basis and amounted to \$4.2, \$3.6 million and \$3.1 million in 2000, 1999 and 1998, respectively. Trade payables to HAL were \$542,000 and \$672,000 at October 31, 2000 and 1999, respectively. Trade receivables from HAL were \$461,000 and \$0 at October 31, 2000 and 1999, respectively.

#### 10. LITIGATION AND CONTINGENCIES

As previously reported, Hurco and its subsidiary IMS Technology, Inc. (IMS) have been parties to a number of legal proceedings which involved alleged infringement of a United States interactive machining patent (the Patent) owned by IMS. All actions have been settled through licensing arrangements or litigation settlements. On August 8, 2000, Hurco and IMS agreed to a settlement with Haas Automation Inc. and Gene Haas (Haas). Under the settlement, IMS licensed the Patent to Haas and Haas made a one-time payment to IMS. We reported license fee income and litigation settlement fees, net of expenses, of approximately \$5.4 million in the fourth quarter of fiscal 2000 primarily resulting from this settlement.

A German tax examiner had contested our transfer of net operating losses between two of our German subsidiaries that merged in fiscal 1996. The contingent tax liability resulting from this issue was approximately \$1.4 million. In the fourth quarter of fiscal 2000, this matter was settled for approximately \$275,000. The contingency was not previously accrued and as a result, the settlement was recorded in the fourth quarter and is included in the provision for income taxes.

In addition, we are involved in various other claims and lawsuits arising in the normal course of business. We believe that none of these claims are likely to have a material adverse effect on our consolidated financial position or results of operations.

HURCO COMPANIES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

#### 11. OPERATING LEASES

We lease facilities and vehicles under operating leases that expire at various dates through 2005. Future payments, exclusive of amounts reflected in the balance sheet, required under operating leases as of October 31, 2000, are summarized as follows (in thousands):

2001	\$ 1 <b>,</b> 592
2002	948
2003	402
2004	308
2005	158
Total	\$ 3,408

Rent expense for the years ended October 31, 2000, 1999, and 1998 was \$1.7 million, \$1.7 million and \$1.8 million, respectively.

# 12. LICENSE FEE INCOME AND LITIGATION SETTLEMENT FEES, NET

License fee income and litigation settlement fees, net for fiscal 2000, 1999 and 1998 were attributable to agreements entered into by IMS, pursuant to which IMS granted fully paid-up licenses of its interactive CNC patents in exchange for cash and other consideration. As of October 31, 2000, additional license fees of approximately \$300,000, net of legal fees and expenses, related to future payments under completed license agreements have been deferred and are expected to be recognized in income over the one-year remaining life of the licensed patent.

# HURCO COMPANIES, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

# 13. QUARTERLY HIGHLIGHTS (Unaudited)

2000 (In thousands, except per share data)					
,	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	
Sales and service fees	\$ 24,524	\$ 24,197	\$ 22,676	\$ 24,807	
Gross profit	6,721	6,732	6,115	5,809	
Gross profit margin percentage	27.4%	27.8%	27.0%	23.4%	

Selling, general and administrative expenses	5,820 5,623		5,768	6,627
Operating income (loss)	901	1,109	347	(818)
Net income	459	602	407	3,567
Earnings per common share - basic	\$ .08	\$ .10	\$ .07	\$ .60
Earnings per common share - diluted	\$ .08	\$ .10	\$ .07	\$ .59
1999 (In thousands, except per share data)	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Sales and service fees	\$ 21,147	\$21,532	\$20,783	\$24,776
Gross profit	6,004	5,858	5,915	6,397
Gross profit margin percentage	28.4%	27.2%	28.5%	25.8%
Selling, general and administrative expenses	5,335	5,352	5,152	5,420
Restructuring charge (credit)		(103)		
Operating income	669	609	763	977
Net income	175	554	400	673
Earnings per common share - basic	\$ .03	\$ .09	\$ .07	\$ .11
Earnings per common share - diluted	\$ .03	\$ .09	\$ .07	\$ .11

# HURCO COMPANIES, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

#### 14. SEGMENT INFORMATION

We operate in a single segment: industrial automation systems. We design and produce interactive computer numerical control (CNC) systems and software and computerized machine systems for sale through our own distribution network to the worldwide metal working market. We also provide software options, CNC upgrades, accessories and replacement parts for our products, as well as customer service and training support.

Substantially all of our machine systems and CNC systems are manufactured to our specifications by contract manufacturing companies in Taiwan and Europe. Our executive offices and principal design, engineering, and manufacturing management operations are headquartered in Indianapolis, Indiana. We sell our products through over 240 independent agents and distributors in 45 countries throughout North America, Europe and Asia. We also have our own direct sales and service organizations in the United States, England, France, Germany, Italy and Singapore, which are considered to be among the world's principal computerized machine system consuming countries. During fiscal 2000, no customer accounted for more than 5% of our sales and service fees.

The following table sets forth the contribution of each of our product groups to our total sales and service fees during each of the past three fiscal years (in thousands):

		Year Ended October 31,	
	2000	1999	1998
Computerized Machine Systems	\$71 <b>,</b> 708	\$63 <b>,</b> 793	\$64,770
CNC Systems and Software*	9,605	10,623	14,727
Service Parts	10,649	9,574	9,424
Services Fees	4,242	4,248	4,501
	\$96,204	\$88,238	\$93,422
	======	======	======

<sup>\*</sup>Amounts shown do not include CNC systems sold as an integrated component of computerized machine systems.

Revenues by geographic area, based on customer location, for each of the past three fiscal years were (in thousands):

Year	Ended October 31,	
2000	1999	1998
\$40,920	\$36,730	\$42,486
	2000	

Germany United Kingdom Other Europe	23,654 10,128 12,932	25,388 9,567 12,087	24,949 9,454 12,112
Total Europe	46,714	47,042	46,515
Asia and Other	8 <b>,</b> 570	4,466	4,421
Total Foreign	55,284	51,508	50,936
	\$96,204	\$88,238	\$93,422
	======	======	======

HURCO COMPANIES, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - Continued

Long-lived assets by geographic area were (in thousands):

,

		2000		1999
United States	\$	14,257	\$	15,105 1,671
	\$	15,321	\$	16,776
	===		===	

# 15. RESTRUCTURING CHARGE

In fiscal 1998, we recorded a reserve for anticipated costs associated with the restructuring of a subsidiary to convert its operations from manufacturing computer controls to sales and service of computerized machine systems. This restructuring program, which was completed during the first half of fiscal 1999, resulted in a special charge to operations of \$1.2 million consisting of the following components:

Excess building capacity Discontinued capitalized software projects Fixed asset impairments Equipment leases Severance costs	\$ 500 301 170 101 90
Severance costs	 \$ 90  1 - 162

Of the \$1.2 million provision, \$691,000 was charged to the restructuring reserve while the remainder was used for asset impairments. On April 30, 1999, the excess building space was subleased, effective June 15, 1999 through July 31, 2001. The reserve was adjusted to reflect the terms of the sublease resulting in a restructuring credit of approximately \$103,000. The excess building capacity reserve represents the final year of the building lease which has not been sublet. In the fourth quarter of fiscal 2000, we recorded a restructuring charge of \$300,000 for severance costs related to the termination of employees at our subsidiary, Autocon Technologies, Inc. in connection with the completion of the consolidation of this operation into our North American sales and service business. At October 31, 2000, the restructuring reserve balance was approximately \$640,000 and consisted of the following:

Description	Balance 10/31/99	Provision	Charges to Accrual	Balance 10/31/00
Excess Building Capacity	\$ 286	\$	\$	\$ 286
Equipment Leases	77		(23)	54
Severance		300		300
	\$ 363	\$ 300	\$ (23)	\$ 640
	======	======	======	======

#### 16. NEW ACCOUNTING PROUNCEMENT

In June 1998, the FASB issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities". This statement which is effective for the Company on November 1, 2000, establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts. This statement requires that every

derivative instrument be recorded in the balance sheet as either an asset or a liability measured at its fair value. Changes in the fair value of derivatives are to be recorded each period in earnings or comprehensive income, depending on whether the derivative is designated and effective as part of a hedged transaction, and on the type of hedge transaction. Gains or losses on derivative instruments reported in other comprehensive income must be reclassified as earnings in the period in which earnings are affected by the underlying hedged item, and the ineffective portion of all hedges must be recognized in earnings in the current period. This new standard could results in additional volatility in reported earnings and other comprehensive income.

SFAS No. 133 requires that as of the date of initial adoption, the difference between the fair value of the derivative instruments recorded on the balance sheet and the previous carrying amount of those derivatives be reported in net income or other comprehensive income, as appropriate, as the cumulative effect of a change in accounting principle in accordance with APB 20 "Accounting Changes".

On November 1, 2000, we recorded the effect of the transition to SFAS No. 133 as a cumulative effect of a change in accounting principle, the result of which was not material to the Company's consolidated financial position or results of operations.

# 17. SUBSEQUENT EVENTS (unaudited)

On December 29, 2000, we purchased 278,001 shares of our common stock for approximately \$1.2 million from a related party, Brynwood Partners II L.P. The purchased shares will be reflected as a reduction in common stock.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosures

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Not applicable.

# PART III

# Item 10. EXECUTIVE OFFICERS AND DIRECTORS OF THE REGISTRANT

The following information sets forth the name of each executive officer and director, his age, tenure as a director, principal occupation and business experience for the last five years:

Name	Age	Position(s) with the Company
Brian D. McLaughlin	58	President, Chief Executive Officer and Director
Roger J. Wolf	60	Senior Vice President, Secretary, Treasurer and Chief Financial Officer
James D. Fabris	49	Executive Vice President - Operations
Bernard C. Faulkner	49	President - Hurco North America
David E. Platts	48	Vice President, Technology and Business Development
Stephen J. Alesia	34	Corporate Controller, Assistant Secretary
Robert W. Cruickshank	55	Director
Michael Doar	45	Director
Hendrik J. Hartong, Jr.	61	Director
Richard T. Niner	61	Director
O. Curtis Noel	65	Director
Charles E. Mitchell Rentschler	61	Director

- Brian D. McLaughlin has been President and Chief Executive Officer of Hurco since December 1987. Mr. McLaughlin has also been a director since 1987.
- Roger J. Wolf has been Senior Vice President, Secretary, Treasurer and Chief Financial Officer since January 1993.
- James D. Fabris was elected Executive Vice President Operations in November 1997 and Vice President of Hurco in February 1995. Mr. Fabris was President of Hurco Machine Tool Products Division from November 1993 to December 1997.
- David E. Platts has been employed by Hurco since 1982, and was elected Vice President, Technology and Business Development in 1989.
- Bernard C. Faulkner joined Hurco in March 2000 and was elected an Executive Officer in May 2000. Prior to joining Hurco, Mr. Faulkner was Vice President and General Manager for the Industrial Products division of Flair Corporation. Mr. Faulkner was employed by the Flair Corporation for four years.
- Stephen J. Alesia has been the Corporate Controller since joining Hurco in June 1996 and was elected an executive officer in September 1996. Prior to joining Hurco, Mr. Alesia was employed for seven years by Arthur Andersen LLP, an international public accounting firm.
- Robert W. Cruickshank has been owner of R. W. Cruickshank Company, a financial services firm since 1981. Mr. Cruickshank is also a director of Calgon Carbon Corporation and Friedman's Jewelers, Inc. Mr. Cruickshank has been a director since 2000.
- Michael Doar has been President of Ingersoll Contract Manufacturing Company, a subsidiary of Ingersoll International, since 1999. From 1989 until 1998, he held various management positions with Ingersoll Milling Machine Company. Mr. Doar has been a director since 2000.
- Hendrik J. Hartong, Jr. is a general partner of Brynwood Management III and Brynwood Management IV, L.P., the general partner of Brynwood Partners III and Brynwood Partners IV, L.P. Mr. Hartong is also a general partner of Brynwood Management II, L.P., the general partner of Brynwood Partners II, L.P., and until December 31, 1998, was a general partner of Brynwood Management, the general partner of Brynwood Partners Limited Partnership. Mr. Hartong has served as a director of Lincoln Snacks since June 1998. Mr. Hartong has been a director since 1986.
- Richard T. Niner was elected Chairman of the Board of Directors on March 9, 1999. Mr. Niner is a general partner of Wind River Associates. Mr. Niner is also a general partner of Brynwood Management II, L.P., the general partner of Brynwood Partners II, L.P., and until December 31, 1998, was a general partner of Brynwood Management, the general partner of Brynwood Partners Limited Partnership. Mr. Niner is a director of Arrow International, Inc. and Case, Pomeroy & Company, Inc. Mr. Niner has been a director since 1986.
- O. Curtis Noel has been an independent business consultant for more than ten years specializing in market and industry studies, competitive analysis and corporate development programs with clients in the U.S. and abroad. Mr. Noel has been a director since 1993.
- Charles E. Mitchell Rentschler has served as President and Chief Executive Officer of The Hamilton Foundry & Machine Co. since 1985. The Hamilton Foundry & Machine Co. filed a petition for relief under Chapter 11 of the Bankruptcy Code on October 10, 2000. Mr. Rentschler has been a director since 1986.

# Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Securities Exchange Act of 1934 requires our directors and executive officers, and persons who own more than 10% of our common stock, to file reports of ownership with the Securities and Exchange Commission and Nasdaq. Such persons are also required to furnish us with copies of all Section 16(a) forms they file.

Based solely on our review of the copies of such forms received or written representations from certain reporting persons that they were not required to file a Form 5 to report previously unreported ownership or changes in ownership, we believe that, during our fiscal year ending October 31, 2000, our officers,

directors and greater than 10% beneficial owners complied with all filing requirements under Section  $16\,(a)$ .

#### Item 11. EXECUTIVE COMPENSATION

#### Summary Compensation

The following table sets forth all compensation paid or accrued during each of the last three fiscal years to the Chief Executive Officer and each of the other four executive officers of Hurco (the Named Executive Officers) whose salary and bonus exceeded \$100,000 during fiscal 2000.

# Summary Compensation Table

			Annual Co	mpensation	Long-Term Compensation	All Other Compen-
Name and Principal Position	Fiscal Salary tion Year (\$)	Bonus (\$)(1)		Securities Underlying Options(3)		
Brian D. McLaughlin President and CEO	2000 1999 1998	\$278,076 268,077 258,077	90,000  75,000	  	40,000 50,000 —	\$52,506 52,206 52,206
Roger J. Wolf Sr. VP, Secretary Treasurer and CFO	2000 1999 1998	\$173,462 165,946 160,039	50,000  50,000	  	30,000 25,000	\$46,933 47,566 48,064
James D. Fabris Executive Vice President - Operations	2000 1999 1998	\$185,576 165,904 156,154	65,000  65,000	  	20,000 35,000	\$24,284 23,984 24,054
Bernard C Faulkner President - Hurco North America	2000	\$108,596	25,000	36,939	25,000	\$17,151
David E. Platts Vice President of Technology & Business Development	2000 1999 1998	\$105,182 105,000 104,038	20,000	  	10,000 10,000 	\$14,577 14,802 15,436

- (1) Represents cash bonuses earned and paid in the subsequent year.
- (2) Represents compensation related to relocation costs.
- (3) Represents shares of common stock underlying grants of options made during the year. We have not granted any Stock Appreciation Rights (SARs).
- (4) Represents contributions to defined contribution plans and split dollar life insurance premiums.

Name	Defined Contribution Plan Company Match	Company Paid Split-Dollar Life Insurance Premiums
Brian D. McLaughlin	\$5,100	\$47,406
Roger J. Wolf	4,167	42,766
James D. Fabris	5,100	19,184
Bernard C. Faulkner	2 <b>,</b> 776	14,375
David E. Platts	2,362	12,215
paviu E. Fialls	4,302	12,213

# Stock Options

The following table sets forth information related to options granted and exercised during fiscal 2000 and options held at fiscal year-end by the Named Executive Officers. We do not have any outstanding SARs.

# Option Grants During Fiscal 2000

	Number of Securities Underlying	% of Total Options Granted to Employees	Exercise		Value at A Rates of	1 Realizable ssumed Annual Stock Price on for Option
	Options	in Fiscal	Price	Expiration		erm(1)
Name	Granted(2)	Year	(\$/SH)	Date	5%(\$)	10%(\$)
Brian D. McLaughlin Roger J. Wolf James D. Fabris Bernard C. Faulkner David E. Platts	40,000 30,000 20,000 25,000 10,000	22.1% 16.6% 11.1% 13.8% 5.5%	\$3.75 \$3.75 \$3.75 \$3.63 \$3.75	12/07/09 12/07/09 12/07/09 02/09/10 12/07/09	\$94,334 70,751 47,167 58,959 23,584	\$239,061 179,296 119,531 149,143 59,765

- (1) The potential realizable value illustrates value that might be realized upon the exercise of the options immediately prior to the expiration of their terms, assuming the specified compounded rates of appreciation of Hurco's common stock from the date of grant through the term of the options.
- (2) Options may be exercised in three annual installments commencing on the first anniversary of the date of grant except for Bernard C. Faulkner's options which may be exercised in five annual installments.

Aggregated Option Exercises in Fiscal 2000 and Year-End Option Values

					Valu	e of	
			Numi	ber of	Unexer	cised	
			Securities	Underlying	In-the-	-Money	
	Shares Unexercised Option		Options	Opti	ons		
	Acquired		at FY-	End (#)	at FY-End (\$)(1)		
	on	Value					
	Exercise	Realized	Exer-	Unexer-	Exer-	Unexer-	
Name	(#)	(\$)	cisable	cisable	cisable	cisable	
Brian D. McLaughlin			145,000	70,000	\$61,250		
Roger J. Wolf			60,000	45,000	6,125		
James D. Fabris	3,000	\$6,375	49,000	43,000	26,375		
Bernard C. Faulkner				25,000			
David E. Platts			33,000	17,000	18,750		

(1) Value is calculated based on the closing market price of the common stock on October 31, 2000 (\$ 3.75) less the option exercise price.

#### Compensation of Directors

During 2000, each director who is not a full-time employee of Hurco received a fee of \$1,500 for each meeting of the Board of Directors attended and each such director also received \$5,000 per quarter. Directors are also entitled to receive reimbursement for travel and other expenses incurred in attending such meetings. Mr. Niner received annual compensation of \$72,000 for his services as Chairman of the Executive Committee of the Board of Directors.

#### Employment Contracts

Brian D. McLaughlin entered into an employment contract on December 14, 1987. The contract term is month-to-month. Mr. McLaughlin's salary and bonus arrangements are set annually by the Board of Directors. Other compensation, such as stock option grants, is awarded periodically at the discretion of the Board of Directors. As part of that contract, Mr. McLaughlin is entitled to 12 months' salary if we terminate his employment for any reason other than gross misconduct.

Roger J. Wolf entered into an employment contract on January 8, 1993. The contract term is unspecified. Mr. Wolf's salary and bonus arrangements are set annually by the Board of Directors. Other compensation, such as stock option grants, is awarded periodically at the discretion of the Board of Directors. Mr. Wolf is entitled to 12 months' salary if we terminate employment without just cause.

James D. Fabris entered into an employment contract on November 18, 1997. The contract term is unspecified. Mr. Fabris' salary and bonus arrangement are set annually by the Board of Directors. Other compensation, such as stock option grants, is awarded periodically at the discretion of the Board of Directors. As part of the contract, Mr. Fabris is entitled to 12 months' salary if we terminate employment for any reason other than gross misconduct.

Bernard C. Faulkner entered into an employment contract on February 4, 2000. The contract term is unspecified. Mr. Faulkner's salary and bonus arrangements are set annually by the Compensation Committee of the Board of Directors. Other compensation, such as stock option grants, is awarded periodically at the discretion of the Compensation Committee. Mr. Faulkner is entitled to 12 months' salary if we terminate his employment for any reason.

Compensation Committee Interlocks and Insider Participation

During fiscal 2000, the members of the Compensation Committee were O. Curtis Noel, Michael Doar and Robert W. Cruickshank. None of the Committee members is a current or former officer or employee of Hurco or any of its subsidiaries.

# Item 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth information as of January 2, 2001, regarding beneficial ownership of the Company's common stock by each director and Named Executive Officer, by all directors and executive officers as a group, and by certain other beneficial owners of more than 5% of the common stock. Each such person has sole voting and investment power with respect to such securities, except as otherwise noted.

Name and Address	Shares Beneficially Number	Owned Percent
Other Beneficial Ow	ners	
Wellington Management Co. 75 State Street Boston, Massachusetts 02109	645,000 (1)	11.3%
The Prudential Insurance Company of America 4 Gateway Center Newark, New Jersey 07102	489,364 (2)	8.6%
The TCW Group, Inc. 865 South Figueroa Street Los Angeles, California 90017	324,800 (3)	5.7%
Dimensional Fund Advisors 1299 Ocean Avenue Santa Monica, CA 90401	398,900 (4)	7.0%
FMR Corporation 82 Devonshire Street Boston, Massachusetts 02109	379,028 (5)	6.7%
Richard T. Niner 1055 Washington Blvd. Box 9-5th Floor Stamford, CT 06901	452,448 (6)	7.4%

### Directors and Executive Officers

Robert W. Cruickshank	10,100		0.2%
Michael Doar			
James D. Fabris	52,500	(11)	1.0%
Hendrik J. Hartong, Jr.	67,912	(6)	1.1%
Brian D. McLaughlin	193,576	(7 <b>,</b> 8)	3.4%
Richard T. Niner	452,448	(6)	7.4%
O. Curtis Noel	25,000	(6)	0.4%
David E. Platts	44,700	(12)	0.8%
Charles E. Mitchell Rentschler	35,100	(6,9)	0.6%
Roger J. Wolf	73,492	(10)	1.4%
Executive officers and directors	999,494	(13)	16.3%
as a group (12 persons)			

- (1) According to a Schedule 13G, dated December 31, 1999, Wellington Management Co. has shared voting power for all shares.
- (2) According to a Schedule 13G, dated December 31, 1999, the Prudential Insurance Company of America has sole voting power for all shares.
- (3) According to a Schedule 13G, dated December 31, 1999, the TCW Group, Inc. has shared voting power for all shares.
- (4) According to a Schedule 13G, dated December 31, 1999, Dimensional Fund Advisors has sole voting power for all shares.
- (5) According to a Schedule 13G, dated December 31, 1999, FMR Corporation has no voting power for any of the shares.

(6)	Includes 60 days.	25,000	shares	subject	to	options	that	are	exe	rcisable	wit	hin
(7)	Includes	158,333	shares	subject	to	options	held	by	Mr.	McLaughl	in	that

- (8) Includes 10,986 shares owned by Mr. McLaughlin's wife and children, as to which he may be deemed to have beneficial ownership.
- (9) Includes 10,100 shares owned by Mr. Rentschler's wife, as to which he may be deemed to have beneficial ownership.
- (10) Includes 70,000 shares subject to options that are exercisable within  $60~{\rm days.}$
- (11) Includes 55,667 shares subject to options that are exercisable within  $60~{\rm days.}$
- (12) Includes 36,333 shares subject to options that are exercisable within  $60~{\rm days.}$
- (13) Includes 431,666 shares subject to options that are exercisable within  $60~\mathrm{days}$ .
- Item 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

are exercisable within 60 days.

None

PART IV

Item 14. Exhibits, Financial Statement Schedules and Reports on Form 8-K

(a) 1. Financial Statements. The following consolidated financial statements of Registrant are included herein under Item 8 of

Part II:

	Page
Reports of Independent Accountants	20
Consolidated Statements of Operations - years	
ended October 31, 2000, 1999, and 1998	21
Consolidated Balance Sheets - as of October 31, 2000 and 1999	22
Consolidated Statements of Cash Flows - years	
ended October 31, 2000, 1999, and 1998	23
Consolidated Statements of Changes in Shareholders' Equity -	
years ended October 31, 2000, 1999, and 1998	24
Notes to Consolidated Financial Statements	25

2. Financial Statement Schedules. The following financial statement schedule is included in this Item.

All other financial statement schedules are omitted because they are not applicable or the required information is included in the consolidated financial statements or notes thereto.

(b) Reports on Form 8-K

No reports on Form 8-K were filed during the three months ended October 31, 2000.

(c) Exhibits

Exhibits are filed with this Form 10-K or incorporated herein by reference as listed on pages 49 and 50.

# Schedule II - Valuation and Qualifying Accounts and Reserves for the years ended October 31, 2000, 1999, and 1998 (Dollars in thousands)

Description	Balance at Beginning of Period	Charged to Costs and Expenses	Charged to Other Accounts	to Other Accounts Deductions	
Allowance for doubtful accounts for	the year ended:				
October 31, 2000	\$ 687	\$ 185 =====	\$	\$ 131 (1) ======	\$ 741
October 31, 1999	\$ 769	\$ 231	\$	\$ 313 (2) ======	\$ 687
October 31, 1998	\$ 757 ======	\$ 280	\$	\$ 268 (3)	\$ 769 ======
Accrued warranty expenses for the yelloctober 31, 2000	ar ended: \$ 968	\$ 430 ======	\$	\$ 567 ======	\$ 831
October 31, 1999	\$ 1,060 ======	\$ 533 ======	\$ =====	\$ 625 ======	\$ 968
October 31, 1998	\$ 1,452 ======	\$ 503	\$ 	\$ 895	\$ 1,060
Accrued restructuring expenses for t	he vear ended:				
October 31, 2000	\$ 363	\$ 300	\$ 	\$ 23 ======	\$ 640 =====
October 31, 1999	\$ 690	\$ (103) ======	\$ ======	\$ 224 ======	\$ 363 ======
October 31, 1998	\$	\$ 1,162 ======	\$	\$ 472 ======	\$ 690 =====

- (1) Receivable write-offs of \$140,000, net of cash recoveries on accounts previously written off of \$9,000.
- previously written off of \$9,000.

  (2) Receivable write-offs of \$337,000, net of cash recoveries on accounts previously written off of \$24,000.
- (3) Receivable write-offs of \$280,000, net of cash recoveries on accounts previously written off of \$12,000.

# EXHIBITS INDEX

Exhibits Filed. The following exhibits are filed with this report:

- 11 Statement re: computation of per share earnings
- 21 Subsidiaries of the Registrant
- 23 Consent of Arthur Andersen LLP.

Exhibits Incorporated by Reference. The following exhibits are incorporated into this report:

- 3.1 Amended and Restated Articles of Incorporation of the Registrant, incorporated by reference to Exhibit 3.2 to the Registrant's Report on Form 10-Q for the quarter ended January 31, 2000.
- 3.2 Amended and Restated By-Laws of the Registrant dated September 12, 1995, incorporated by reference to Exhibit 3.3 to the Registrant's Report on Form 10-Q for the quarter ended January 31, 1996.
- 10.1 The Underlease between Dikappa (Number 220) Limited and Northern & London Investment Trust Limited dated December 2, 1982, incorporated by reference to Exhibit 10.13 to the Registrant's Registration Statement on Form S-1, No.2-82804 dated April 1, 1983.
- 10.2\* Non-qualified Stock Option Agreement between the Registrant and O. Curtis Noel effective, March 3, 1993, incorporated by reference to Exhibit 10.44 to the Registrant's Report on Form 10-K for the year ended October 31, 1993.

- 10.3\* Employment Agreement between the Registrant and Roger J. Wolf dated January 8, 1993, incorporated by reference to Exhibit 10.45 to the Registrant's Report on Form 10-K for the year ended October 31, 1993.
- 10.4\* Non-qualified Stock Option Agreement between the Registrant and Hendrik J. Hartong, Jr., effective July 8, 1996 incorporated by reference to Exhibit 10.47 to the Registrant's Report on Form 10-K for the year ended October 31, 1996.
- 10.5\* Form of Director Non-qualified Stock Option Agreement between the Registrant and Hendrik J. Hartong, Jr., Andrew L. Lewis IV, Richard T. Niner, O. Curtis Noel and Charles E. Mitchell Rentschler, incorporated by reference as Exhibit 10.2 to the Registrant's Form 10-K for the year ended October 31, 1999.
- 10.6\* Non-qualified Stock Option Agreement between the Registrant and Richard T. Niner, effective July 8, 1996 incorporated by reference to Exhibit 10.49 to the Registrant's Report on Form 10-K for the year ended October 31, 1996.
- 10.7\* Non-qualified Stock Option Agreement between the Registrant and O. Curtis Noel, effective July 8, 1996 incorporated by reference to Exhibit 10.50 to the Registrant's Report on Form 10-K for the year ended October 31, 1996.
- 10.8\* Non-qualified Stock Option Agreement between the Registrant and Charles E. Mitchell Rentschler, effective July 8, 1996 incorporated by reference to Exhibit 10.51 to the Registrant's Report on Form 10-K for the year ended October 31, 1996.
- 10.9\* Amended 1997 Stock Option and Incentive Plan, incorporated by reference as Exhibit 10.1 to the Registrant's Report on Form 10-Q for the quarter ended July 31, 2000.
- Amended and Restated Credit Agreement and Amendment to Reimbursement Agreement, effective September 8, 1997 between the Registrant and NBD Bank, N.A. and NBD Bank incorporated by reference to Exhibit 10.10 to the Registrant's Report on Form 10-K for the year ended October 31, 1997.
- 10.11 Second Amended and Restated Senior Note Agreement between the Registrant and Principal Mutual Life Insurance Company effective September 8, 1997 incorporated by reference to Exhibit 10.11 to the Registrant's Report on Form 10-K for the year ended October 31, 1997.
- 10.12 Letter Agreement (European Facility) dated September 8, 1997, between Registrant's subsidiaries and The First National Bank of Chicago incorporated by reference to Exhibit 10.12 to the Registrant's Report on Form 10-K for the year ended October 31, 1997.
- 10.13 Guaranty Agreement dated September 8, 1997, between the Registrant and The First National Bank of Chicago incorporated by reference to Exhibit 10.13 to the Registrant's Report on Form 10-K for the year ended October 31, 1997.
- 10.14 Guaranty Agreement dated September 8, 1997, between Autocon Technologies, Inc. and The First National Bank of Chicago incorporated by reference to Exhibit 10.14 to the Registrant's Report on Form 10-K for the year ended October 31, 1997.
- 10.15 Employment agreement between the Registrant and James D. Fabris dated November 18, 1997, incorporated by reference as Exhibit 10.15 to the Registrant's Report on Form 10-Q for the quarter ended January 31, 1998.
- The First Amendment to The Amended and Restated Credit Agreement and Amendment to Reimbursement Agreement between the Registrant and NBD Bank N.A. dated September 29, 1998, incorporated by reference as Exhibit 10.1 to the Registrant's Report on Form 10-K For the year ended October 31, 1998.

- 10.17 The Second Amendment to the Amended and Restated Credit Agreement and Amendment to Reimbursement Agreement between the Registrant and NBD Bank N.A. dated December 19, 1998, incorporated by reference as Exhibit 10.1 to the Registrant's Report of Form 10-Q for the quarter ended January 31, 1999.
- 10.18 Sublease between Autocon Technologies, Inc. and Robert Bosch Corporation dated April 30, 1999, incorporated by reference as Exhibit 10.1 to the Registrant's Report on Form 10-Q for the quarter ended April 30, 1999.
- 10.19\* Employment agreement between the Registrant and Bernard C. Faulkner dated February 4, 2000, incorporated by reference as Exhibit 10.1 to the Registrant's Report of Form 10-Q for the quarter ended April 30, 2000.
- The Third Amendment to The Amended and Restated Credit Agreement and Amendment to Reimbursement Agreement between the Registrant and Bank One, Indiana National Association and Bank One, Michigan (formerly known as NBD Bank) dated August 17, 1999, incorporated by reference as Exhibit 10.1 to the Registrant's Report on Form 10-K for the year ended October 31, 1999.
- Third amendment to European facility between the Registrant and The First National Bank of Chicago dated August 17, 1999, incorporated by reference as Exhibit 10.2 to the Registrant's Report on Form 10-K for the year ended October 31, 1999.
  - \* The indicated exhibit is a management contract, compensatory plan, or arrangement required to be listed by Item 601 of Regulation S-K

#### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized, this 27th day of January, 2001.

HURCO COMPANIES, INC.

By: /s/ ROGER J. WOLF

Roger J. Wolf

Senior Vice-President, Secretary, Treasurer and Chief Financial Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated:

Signature and Title(s)

Date

/s/ BRIAN D. McLAUGHLIN

January 26, 2001

Brian D. McLaughlin, Director, President and Chief Executive Officer of Hurco Companies, Inc. (Principal Executive Officer)

/s/ ROGER J. WOLF

January 26, 2001

Roger J. Wolf Senior Vice-President, Secretary, Treasurer and Chief Financial Officer of Hurco Companies, Inc. (Principal Financial Officer)

/s/ STEPHEN J. ALESIA	January 26, 2001
Stephen J. Alesia Corporate Controller of Hurco Companies, Inc. (Principal Accounting Officer)	
/s/ HENDRIK J. HARTONG, JR.	January 26, 2001
Hendrik J. Hartong, Jr., Director	
/s/ ROBERT W. CRUICKSHANK	January 26, 2001
Robert W. Cruickshank, Director	
/s/ MICHAEL DOAR	January 26, 2001
Michael Doar, Director	
/s/ RICHARD T. NINER	January 26, 2001
Richard T. Niner, Director	
/s/ O. CURTIS NOEL	January 26, 2001
O. Curtis Noel, Director	
/s/ CHARLES E. M. RENTSCHLER	January 26, 2001
Charles E. M. Rentschler, Director	

# Exhibit 11

# COMPUTATION OF PER SHARE EARNINGS

Exhibit 11 Statement Re: Computation of Per Share Earnings

	Three Months Ended October 31,				Twelve Months Ended October 31,				
	2	000	1	999	2	000	1	999	
(in thousands, except per share amount)	Basic	Diluted	Basic	Diluted	Basic	Diluted	Basic	Diluted	
Net income	\$ 3,567	\$ 3,567	\$ 674	\$ 674	\$ 5,035	\$ 5,035	\$ 1,802	\$ 1,802	
Weighted average shares outstanding	5,954	5,954	5,951	5,951	5,952	5,952	5,980	5,980	
Assumed issuances under stock options plans	_	62	-	50	-	67	_	81	
	5,954	6,016	5,951	6,001	5,952	6,020	5,980	6,061	
Earnings per common share	\$ 0.60	\$ 0.59	\$ 0.11	\$ 0.11	\$ 0.85	\$ 0.84	\$ 0.30	\$ 0.30	

# Exhibit 21

# SUBSIDIARIES OF THE REGISTRANT

Exhibit 21

# SUBSIDIARIES OF HURCO COMPANIES, INC.

Name

Autocon Technologies, Inc. Hurco B.V.
Hurco Europe Limited
Hurco GmbH
Hurco Manufacturing Ltd.
Hurco S.a.r.l.
Hurco S.r.l.
Hurco (S.E. Asia) Pte Ltd.
IMS Technologies, Inc.

Jurisdiction of Incorporation

Indiana
the Netherlands
United Kingdom
Federal Republic of Germany
Taiwan R.O.C.
France
Italy
Singapore
Virginia

#### Exhibit 23

# CONSENT OF INDEPENDENT PUBLIC ACCOUNTANTS Arthur Andersen LLP

Exhibit 23

# CONSENT OF INDEPENDENT PUBLIC ACCOUNTANTS

As independent public accountants, we hereby consent to the incorporation by reference in this Form 10-K of our report dated December 5, 2000 included in Registration Statement File No. 333-48204. It should be noted that we have not audited any financial statements of the company subsequent to October 31, 2000 or performed any audit procedures subsequent to the date of our report.

ARTHUR ANDERSEN LLP

Indianapolis, Indiana,
January 26, 2001.